

# **LOUISIANA LAND BANK, ACA**

---



## **FINANCIAL REPORT**

**For the Quarter and Nine Months Ended  
September 30, 2021**

## REPORT OF MANAGEMENT

The undersigned certify that we have reviewed this report, that it has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of our knowledge and belief.



F. Stephen Austin, Chief Executive Officer

*November 5, 2021*



James Mark Morgan, Chairman, Board of Directors

*November 5, 2021*



Christopher E. Bentley, Chief Financial Officer

*November 5, 2021*

# *Third Quarter 2021 Financial Report*

## **Table of Contents**

Management's Discussion and Analysis.....	4
Consolidated Balance Sheets.....	9
Consolidated Statements of Comprehensive Income.....	10
Consolidated Statement of Changes in Members' Equity.....	11
Notes to the Consolidated Financial Statements.....	12

# LOUISIANA LAND BANK, ACA

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

The following commentary reviews the financial performance of the Louisiana Land Bank, ACA, referred to as the Association, for the quarter ended September 30, 2021. These comments should be read in conjunction with the accompanying financial statements and the December 31, 2020 Annual Report to Stockholders.

The Association is a member of the Farm Credit System (System), a nationwide network of cooperatively owned financial institutions established by and subject to the provisions of the Farm Credit Act of 1971, as amended, and the regulations of the Farm Credit Administration (FCA) promulgated thereunder.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries, Louisiana Production Credit Association, PCA and Louisiana Federal Land Bank Association, FLCA. The consolidated financial statements were prepared under the oversight of the Association's audit committee.

### ***Significant Events***

During the first quarter of 2021, the Association's board of directors (Board) paid a patronage of \$11,398,723 to eligible stockholders from 2020 earnings. The patronage is in the form of a qualified patronage distribution. The patronage distribution increased by just over 46.7 percent when compared to the distribution paid in 2020. This marks the ninth consecutive year that the Association has increased and paid a cash patronage to eligible borrowers.

### **CONDITIONS IN THE ASSOCIATION'S CHARTERED TERRITORY**

The United States continues to operate under a presidentially declared emergency since March 13, 2020, due to the Coronavirus Disease 2019 (also referred to as COVID-19). The Association has closely monitored its loan portfolio during the pandemic and credit quality has remained strong. Capital levels remained strong to support any adversity or continuing loan demand.

Operationally, the Association has continued to function as normal during the pandemic. The Association's internal controls over financial reporting, disclosure controls and procedures continued to operate effectively, with no material changes to the controls or financial systems having occurred or contemplated.

For the remainder of 2021, agricultural producers may be negatively affected by several factors, including volatile commodity process, export market disruptions, a recovering global economy, and weather-related challenges.

The U.S. economy is estimated to have decelerated during the third quarter of 2021 due primarily to supply chain disruptions that negatively impacted performance. The U.S. Bureau of Economic Analysis estimates that real gross domestic product (GDP) increased at an annual rate of 6.7% in the second quarter of 2021, up from 6.3% during the first quarter of 2021. However, as of October 1, 2021, the Federal Reserve Bank of Atlanta estimates that real GDP growth was about 2.3% during the third quarter of 2021.

According to the International Monetary Fund's latest World Economic Outlook, released on July 27, 2021, U.S. real GDP growth is estimated to be 7.0% in 2021. Inflationary pressures persisted during the third quarter of 2021. The annual inflation rate increased in July and August 2021, reaching 5.3%. Additionally, the most recent data available from the U.S. Bureau of Labor Statistics indicates that the unemployment rate decreased in the state during July and August 2021 but remained above pre-pandemic levels.

West Texas Intermediate (WTI) crude oil prices continued to rise during the third quarter of 2021, averaging slightly above \$70 per barrel, up from \$66 per barrel in the previous quarter. Similarly, WTI crude oil prices increased by about 72.0% year-over-year from an average of about \$41 per barrel during the third quarter of 2020. In its September 2021 Short-Term Energy Outlook (STEO), the U.S. Energy Information Administration estimated that WTI prices would average nearly \$66 per barrel during 2021, up about \$4 per barrel from the previous quarter.

The September 2021 STEO also states that natural gas prices increased in August 2021, reflecting higher demand from the electric power sector due to hotter temperatures. Prices rose further by the end of August 2021 due to disruptions in natural gas production caused by Hurricane Ida in the Gulf of Mexico. The Association has seen limited deferral loan activity related to Hurricane Ida. To date, 5 loans with 4 borrowers have had deferral related servicing due to the storm.

In September 2021, the U.S. Department of Agriculture (USDA) presented its latest farm income forecast. Net farm income is forecasted at \$113.03 billion in 2021, up \$18.45 billion or 19.5% year-over-year. Total production expenses are forecasted to increase by about 3.5% in 2021 when adjusted for inflation. Farm sector assets and equity are both forecasted to increase by about 2.5% and 2.9%, respectively, while farm debt is forecasted to decrease by about 0.2% in real terms. After deteriorating since 2012, the debt-to-

assets ratio is forecasted to fall (i.e., improve) in 2021. The bankruptcy rate and the debt service ratio are similarly forecasted to improve in 2021.

According to the USDA's September 2021 World Agricultural Supply and Demand Estimates report, average farm prices for corn, soybeans and cotton are still on track to experience double-digit growth during the 2021/22 marketing year. Steer prices are estimated to have averaged higher during the third quarter of 2021 compared to the prior quarter and are expected to continue rising during the fourth quarter of 2021. Additionally, steers, barrows and gilts, broilers, and turkey prices are also projected to experience double-digit year-over-year price growth in 2021. However, the USDA revised down by nearly 4 percentage points its estimate for the average farm price of all-milk during 2021 compared to its June 2021 estimate. The all-milk price is now projected to decline by about 0.5% year-over-year in 2021, before increasing by 1.4% during 2022. Lumber prices continued to decline this quarter but were still slightly higher year-over-year in 2021.

### *Loan Portfolio*

Total loans outstanding at September 30, 2021, including nonaccrual loans and sales contracts, were \$982,714,049 compared to \$929,307,651 at December 31, 2020, reflecting an increase of 5.8%. Nonaccrual loans as a percentage of total loans outstanding were 0.2% at September 30, 2021, compared to 0.4% at December 31, 2020.

	<b>September 30, 2021</b>	December 31, 2020
Total Loans		
Acceptable	<b>98.3</b>	98.2
Other Assets Especially Mentioned	<b>0.8</b>	1.2
Substandard/Doubtful	<b>0.9</b>	0.6
	<b>100.0 %</b>	100.0 %

The Association recorded \$8,535 in recoveries and \$64,756 in charge-offs for year-to-date as of September 30, 2021, and \$30,831 in recoveries and \$20,676 in charge-offs for the same period in 2020. The Association's allowance for loan losses was 0.7 and 0.7% of total loans outstanding as of September 30, 2021, and December 31, 2020, respectively.

### *Risk Exposure*

High-risk assets include nonaccrual loans, loans that are past due 90 days or more and still accruing interest, formally restructured loans and other property owned. The following table illustrates the Association's components and trends of high-risk assets.

	<b>September 30, 2021</b>		December 31, 2020	
	<b>Amount</b>	<b>%</b>	Amount	%
Nonaccrual	<b>\$ 1,802,454</b>	<b>25.5%</b>	\$ 3,350,051	50.7%
90 days past due and still accruing interest	<b>23,716</b>	<b>0.3%</b>	295,698	4.5%
Formally restructured	<b>4,699,125</b>	<b>66.3%</b>	2,960,815	44.8%
Other property owned, net	<b>560,626</b>	<b>7.9%</b>	-	0.0%
Total	<b>\$ 7,085,921</b>	<b>100.0%</b>	\$ 6,606,564	100.0%

### *Results of Operations*

The Association had net income of \$4,240,426 and \$12,629,522 for the three and nine months ended September 30, 2021, as compared to net income of \$4,686,736 and \$12,526,167 for the same period in 2020, reflecting a decrease of 9.5% and an increase of .8%, respectively. Net interest income was \$6,470,854 and \$19,156,947 for the three and nine months ended September 30, 2021, compared to \$6,230,973 and \$18,021,790 for the same period in 2020.

	Nine Months Ended			
	September 30, 2021		September 30, 2020	
	Average Balance	Interest	Average Balance	Interest
Loans	\$ 948,496,497	\$ 30,961,038	\$ 874,078,392	\$ 31,955,307
Total interest-earning assets	948,496,497	30,961,038	874,078,392	31,955,307
Interest-bearing liabilities	793,560,223	11,804,091	725,709,421	13,933,518
Impact of capital	<u>\$ 154,936,274</u>		<u>\$ 148,368,971</u>	
Net interest income		<u>\$ 19,156,947</u>		<u>\$ 18,021,789</u>

  

	2021	2020
	Average Yield	Average Yield
Yield on loans	4.36%	4.88%
Total yield on interest-earning assets	4.36%	4.88%
Cost of interest-bearing liabilities	1.99%	2.56%
Interest rate spread	2.37%	2.32%
Net interest income as a percentage of average earning assets	2.69%	2.75%

	Nine months ended:		
	September 30, 2021 vs. September 30, 2020		
	Increase (decrease) due to		
	Volume	Rate	Total
Interest income - loans	<u>\$ 2,718,133</u>	<u>\$ (3,712,402)</u>	<u>\$ (994,269)</u>
Total interest income	2,718,133	(3,712,402)	(994,269)
Interest expense	<u>1,301,551</u>	<u>(3,430,978)</u>	<u>(2,129,427)</u>
Net interest income	<u>\$ 1,416,581</u>	<u>\$ (281,423)</u>	<u>\$ 1,135,158</u>

Interest income for the three and nine months ended September 30, 2021, decreased by \$40,266 and \$994,269, or 0.38% and 3.11% respectively, from the same period of 2020, primarily due to declines in yields on earning assets. Interest expense for the three and nine months ended September 30, 2021, decreased by \$280,147 and \$2,129,427, or 6.49% and 15.28%, from the same period of 2020 due to a decrease in interest rates. Average loan volume for the third quarter of 2021 was \$973,774,578, compared to \$907,627,869 in the third quarter of 2020. The average net interest rate spread on the loan portfolio for the third quarter of 2021 was 2.33%, compared to 2.36% in the third quarter of 2020.

The Association's return on average assets for the nine months ended September 30, 2021, was 1.73% compared to 1.86% for the same period in 2020. The Association's return on average equity for the nine months ended September 30, 2021, was 10.04%, compared to 10.27% for the same period in 2020.

During the second quarter, the Association recorded acquired property in the amount of \$560,626. Loan fees continue to exceed expectations much like what was experienced in 2020. Management is of the opinion that this level of loan fees is not sustainable long term. The Association has experienced a sharp increase in loan fees in 2020 and 2021 due to loan closing and loan serving activity. 2021 loan fees compared to 2020 has decreased but both are still at historical levels.

During the first and second quarter of 2021, the Association had several retirements that took place. Replacements were hired so the employee count increased during the nine-month period. Employee count is stable as of the close of the third quarter of 2021. Additionally, the Association has recently added new employees to key positions in the lending and credit functions of the Association to accommodate portfolio growth and loan demand. Benefit expense increased due to additional employees and defined benefit pension obligations. Management believes the increased defined benefit pension obligation will be an ongoing expense during this low-rate environment.

The direct note pricing and patronage methodology changed in 2018. This change caused a direct impact on the accrual that accounts for the patronage income from the district bank. The variance, as seen on the income statement, is an increase of income of \$600,448 for the year-to-date as of September 30, 2021 compared to the same time period in 2020.

The Association accrues for the patronage payment at the end of the fiscal year then makes the payment late in the first quarter of the following year. This activity drives the variance related to the patronage distributions payables and other liabilities in the financials. The Association sees an influx of payments at the end of the year and this causes a variance in our receivables from the district bank in regards to our cash management operations.

The Farm Credit System Insurance Corporation's Board of Directors approved an insurance premium assessment rate on adjusted insured debt of 16 basis points for 2021. This change significantly increased the Association's insurance cost during the first nine months compared to the same period in 2020.

The Association manages cash on a daily basis and may carry different balances at times to accommodate anticipated expense. Normally, the Association tries to manage the balance as close to a zero balance as possible.

#### *Liquidity and Funding Sources*

The Association secures the majority of its lendable funds from the Farm Credit Bank of Texas (the Bank), which obtains its funds through the issuance of System-wide obligations and with lendable equity. The following schedule summarizes the Association's borrowings.

	<b>September 30, 2021</b>	December 31, 2020
Note payable to the bank	\$ <b>828,135,443</b>	\$ 771,634,780
Accrued interest on note payable	<b>1,323,918</b>	1,354,005
Total	<b>\$ 829,459,361</b>	<b>\$ 772,988,785</b>

The Association operates under a general financing agreement (GFA) with the bank. The current GFA is effective through September 30, 2023. The primary source of liquidity and funding for the Association is a direct loan from the Bank. The outstanding balance of \$828,135,443 as of September 30, 2021, is recorded as a liability on the Association's balance sheet. The note carried a weighted average interest rate of 1.94 percent at September 30, 2021. The indebtedness is collateralized by a pledge of substantially all of the Association's assets to the Bank and is governed by the GFA. The increase in note payable to the Bank and related accrued interest payable since December 31, 2020, is due to an increase in accrual loan volume.

The Association's own funds, which represent the amount of the Association's loan portfolio funded by the Association's equity, were \$154,016,705 at September 30, 2021. The maximum amount the Association may borrow from the Bank as of September 30, 2021, was \$920,000,000 as defined by the GFA. The indebtedness continues in effect until the expiration date of the GFA, which is September 30, 2023, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the Bank, upon giving the bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the Bank 120 days' prior written notice.

The liquidity policy of the Association is to manage cash balances to maximize debt reduction, and to increase accrual loan volume. This policy will continue to be pursued during 2021. As borrower payments are received, they are applied to the Association's note payable with the Bank.

#### *Capital Resources*

The Association's capital position increased by \$12,959,579 at September 30, 2021, compared to December 31, 2020. The Association's debt as a percentage of members' equity was 4.79:1 as of September 30, 2021, compared to 4.90:1 as of December 31, 2020.

Farm Credit Administration regulations require us to maintain minimums for various regulatory capital ratios. New regulations became effective January 1, 2017, which replaced the previously required core surplus and total surplus ratios with common equity tier 1, tier 1 capital, and total capital risk-based capital ratios. The new regulations also added tier 1 leverage and unallocated retained earnings and equivalents (UREE) ratios. The permanent capital ratio continues to remain in effect, with some modifications to align with the new regulations. As of September 30, 2021, the Association exceeded all regulatory capital requirements.

*Significant Recent Accounting Pronouncements* - Refer to Note 1 – "Organization and Significant Accounting Policies" in this quarterly report for disclosures of recent accounting pronouncements which may impact the Association's consolidated financial position and results of operations and for critical accounting policies.

### *Relationship With the Farm Credit Bank of Texas*

The Association's financial condition may be impacted by factors that affect the Bank. The financial condition and results of operations of the Bank may materially affect the stockholder's investment in the Association. The Management's Discussion and Analysis and Notes to Financial Statements contained in the 2020 Annual Report of Louisiana Land Bank, ACA more fully describe the Association's relationship with the Bank.

The annual and quarterly stockholder reports of the Bank are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, Corporate Communications, P.O. Box 202590, Austin, Texas 78720, or by calling (512) 483-9204. The annual and quarterly stockholder reports for the Bank are also available on its website at [www.farmcreditbank.com](http://www.farmcreditbank.com).

The Association's quarterly stockholder reports are also available free of charge, upon request. These reports can be obtained by writing to Louisiana Land Bank, ACA, 2413 Tower Drive, Monroe, La. 71201 or calling 318-387-7535. The annual and quarterly stockholder reports for the Association are also available on its website at [www.louisianalandbank.com](http://www.louisianalandbank.com). Copies of the Association's quarterly stockholder reports can also be requested by e-mailing [debbie.bond@louisianalandbank.com](mailto:debbie.bond@louisianalandbank.com).

**LOUISIANA LAND BANK, ACA**

**CONSOLIDATED BALANCE SHEETS**

	<b>September 30, 2021 (unaudited)</b>	<b>December 31, 2020</b>
<b><u>ASSETS</u></b>		
Cash	202,697	99,133
Loans	982,714,049	929,307,651
Less: allowance for loan losses	6,497,485	6,352,609
Net loans	976,216,564	922,955,042
Accrued interest receivable	11,486,210	9,413,893
Investment in and receivable from the Farm		
Credit Bank of Texas:		
Capital stock	14,592,755	14,592,755
Other	3,600,979	1,386,218
Other property owned, net	560,626	-
Premises and equipment, net	4,193,563	4,425,903
Other assets	1,058,349	656,405
Total assets	1,011,911,743	953,529,349
<b><u>LIABILITIES</u></b>		
Note payable to the Farm Credit Bank of Texas	828,135,443	771,634,780
Accrued interest payable	1,323,918	1,354,005
Drafts outstanding	496,896	1,345
Patronage distributions payable	33	11,585,717
Other liabilities	7,332,839	7,290,467
Total liabilities	837,289,129	791,866,314
<b><u>MEMBERS' EQUITY</u></b>		
Capital stock and participation certificates	2,970,380	2,873,060
Unallocated retained earnings	172,614,106	159,797,603
Accumulated other comprehensive income (loss)	(961,872)	(1,007,628)
Total members' equity	174,622,614	161,663,035
Total liabilities and members' equity	1,011,911,743	953,529,349

The accompanying notes are an integral part of these combined financial statements.

LOUISIANA LAND BANK, ACA

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

	Quarter Ended		Nine Months Ended	
	September 30,		September 30,	
	2021	2020	2021	2020
<b><u>INTEREST INCOME</u></b>				
Loans	<b>10,504,576</b>	10,544,842	<b>30,961,038</b>	31,955,307
Total interest income	<b>10,504,576</b>	10,544,842	<b>30,961,038</b>	31,955,307
<b><u>INTEREST EXPENSE</u></b>				
Note payable to the Farm Credit Bank of Texas	<b>4,033,722</b>	4,313,869	<b>11,804,091</b>	13,933,518
Total interest expense	<b>4,033,722</b>	4,313,869	<b>11,804,091</b>	13,933,518
Net interest income	<b>6,470,854</b>	6,230,973	<b>19,156,947</b>	18,021,789
<b><u>PROVISION FOR LOAN LOSSES</u></b>				
	<b>66,037</b>	138,223	<b>177,496</b>	435,857
Net interest income after provision for loan losses	<b>6,404,817</b>	6,092,750	<b>18,979,451</b>	17,585,932
<b><u>NONINTEREST INCOME</u></b>				
Income from the Farm Credit Bank of Texas:				
Patronage income	<b>1,120,045</b>	1,261,325	<b>3,324,716</b>	2,724,268
Loan fees	<b>110,437</b>	467,280	<b>601,673</b>	1,137,152
Financially related services income	<b>748</b>	540	<b>1,522</b>	1,366
Gain (loss) on other property owned, net	<b>(5,557)</b>	-	<b>(7,971)</b>	-
Gain (loss) on sale of premises and equipment, net	<b>-</b>	69,629	<b>1,884</b>	68,108
Other noninterest income	<b>4,800</b>	7,405	<b>114,062</b>	264,678
Total noninterest income	<b>1,230,473</b>	1,806,179	<b>4,035,886</b>	4,195,572
<b><u>NONINTEREST EXPENSES</u></b>				
Salaries and employee benefits	<b>2,180,658</b>	2,100,954	<b>6,644,045</b>	6,048,161
Directors' expense	<b>70,017</b>	74,202	<b>212,748</b>	223,657
Purchased services	<b>69,508</b>	157,793	<b>284,091</b>	383,433
Travel	<b>135,573</b>	98,371	<b>331,785</b>	297,553
Occupancy and equipment	<b>184,683</b>	172,970	<b>546,265</b>	486,744
Communications	<b>56,436</b>	57,463	<b>190,175</b>	173,460
Advertising	<b>87,250</b>	81,787	<b>256,188</b>	266,999
Public and member relations	<b>42,784</b>	37,998	<b>176,999</b>	183,764
Supervisory and exam expense	<b>127,420</b>	109,393	<b>461,042</b>	351,287
Insurance Fund premiums	<b>344,511</b>	228,059	<b>991,150</b>	557,544
Other components of net periodic postretirement benefit cost	<b>43,655</b>	43,654	<b>130,966</b>	130,962
Other noninterest expense	<b>53,795</b>	50,081	<b>164,737</b>	151,308
Total noninterest expenses	<b>3,396,290</b>	3,212,725	<b>10,390,191</b>	9,254,872
Income before income taxes	<b>4,239,000</b>	4,686,204	<b>12,625,146</b>	12,526,632
Provision for (benefit from) income taxes	<b>(1,426)</b>	(532)	<b>(4,376)</b>	465
<b>NET INCOME</b>	<b>4,240,426</b>	4,686,736	<b>12,629,522</b>	12,526,167
Other comprehensive income:				
Change in postretirement benefit plans	<b>15,252</b>	11,274	<b>45,756</b>	33,822
Other comprehensive income, net of tax	<b>15,252</b>	11,274	<b>45,756</b>	33,822
<b>COMPREHENSIVE INCOME</b>	<b>4,255,678</b>	4,698,010	<b>12,675,278</b>	12,559,989

The accompanying notes are an integral part of these combined financial statements.

LOUISIANA LAND BANK, ACA

CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY

(unaudited)

	Capital Stock/		Additional Paid-in-Capital	Retained Earnings		Accumulated Other Comprehensive Income (Loss)	Total Members' Equity
	Participation Certificates	Preferred Stock		Allocated	Unallocated		
Balance at December 31, 2019	\$ 2,778,990		\$ -	\$ -	\$ 155,041,749	\$ (872,836)	\$ 156,947,903
Net income					12,526,167		12,526,167
Other comprehensive income						33,822	33,822
Capital stock/participation certificates issued	353,225						353,225
Capital stock/participation certificates retired	(269,375)						(269,375)
Patronage dividends:							
Change in patronage declared and paid					30,597		30,597
Balance at September 30, 2020	<u>\$ 2,862,840</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 167,598,513</u>	<u>\$ (839,014)</u>	<u>\$ 169,622,339</u>
Balance at December 31, 2020	\$ 2,873,060	\$ -	\$ -	\$ -	\$ 159,797,603	\$ (1,007,628)	\$ 161,663,035
Net income					12,629,522		12,629,522
Other comprehensive income						45,756	45,756
Capital stock/participation certificates issued	368,500						368,500
Capital stock/participation certificates retired	(271,180)						(271,180)
Patronage dividends:							
Change in patronage declared and paid					186,981		186,981
Balance at September 30, 2021	<u>\$ 2,970,380</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 172,614,106</u>	<u>\$ (961,872)</u>	<u>\$ 174,622,614</u>

The accompanying notes are an integral part of these combined financial statements.

**LOUISIANA LAND BANK, ACA**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
*Unaudited*

**NOTE 1 — ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES:**

Louisiana Land Bank, ACA including its wholly owned subsidiaries, Louisiana Production Credit, PCA and Louisiana Federal Land Bank Association, FLCA (Association), is a member-owned cooperative which provides credit and credit-related services to or for the benefit of eligible borrowers/stockholders for qualified agricultural purposes in all 64 parishes in the State of Louisiana. The Association serves the parishes of Acadia, Allen, Ascension, Assumption, Avoyelles, Beauregard, Bienville, Bossier, Caddo, Calcasieu, Caldwell, Cameron, Catahoula, Claiborne, Concordia, DeSoto, East Baton Rouge, East Carroll, East Feliciana, Evangeline, Franklin, Grant, Iberia, Iberville, Jackson, Jefferson, Jefferson Davis, Lafayette, Lafourche, LaSalle, Lincoln, Livingston, Madison, Morehouse, Natchitoches, Orleans, Ouachita, Plaquemines, Pointe Coupee, Rapides, Red River, Richland, Sabine, St. Bernard, St. Charles, St. Helena, St. James, St. John the Baptist, St. Landry, St. Martin, St. Mary, St. Tammany, Tangipahoa, Tensas, Terrebonne, Union, Vermillion, Vernon, Washington, Webster, West Baton Rouge, West Carroll, West Feliciana and Winn in the state of Louisiana.

The Association is a lending institution of the Farm Credit System (the System), which was established by Acts of Congress to meet the needs of American agriculture.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2020, as contained in the 2020 Annual Report to Stockholders.

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform with generally accepted accounting principles (GAAP), except for the inclusion of a statement of cash flows. GAAP require a business enterprise that provides a set of financial statements reporting both financial position and results of operations to also provide a statement of cash flows for each period for which results of operations are provided. In regulations issued by FCA, associations have the option to exclude statements of cash flows in interim financial statements. Therefore, the Association has elected not to include a statement of cash flows in these consolidated financial statements. These interim financial statements should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2020, as contained in the 2020 Annual Report to Stockholders. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2021. Descriptions of the significant accounting policies are included in the 2020 Annual Report to Stockholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In January 2021, the FASB issued an update whereby certain derivative instruments may be modified to change the rate used for margining, discounting, or contract price alignment. An entity may elect to apply the new amendments on a full retrospective basis as of any date from the beginning of an interim period that includes or is subsequent to March 12, 2020, or on a prospective basis to new modifications from any date within an interim period that includes or is subsequent to the date of the update, up to the date that financial statements are available to be issued. These amendments do not apply to contract modifications made or new hedging relationships entered into after December 31, 2022, and existing hedging relationships evaluated for effectiveness in periods after December 31, 2022. The institution adopted the guidance in the first quarter of 2021 and the impact was not material to the institution's financial condition or results of operations.

In March 2020, the Financial Accounting Standards Board (FASB) issued guidance entitled "Facilitation of the Effects of Reference Rate Reform on Financial Reporting." The guidance provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by reference rate reform. The guidance simplifies the accounting evaluation of contract modifications that replace a reference rate affected by reference rate reform and contemporaneous modifications of other contracts related to the replacement of the reference rate. With respect to hedge accounting, the guidance allows amendment of formal designation and documentation of hedging relationships in certain circumstances as a result of reference rate reform and provides additional expedients for different types of hedges, if certain criteria are met. The optional amendments are effective as of March 12, 2020, through December 31, 2022. In addition, the institution applied the optional expedients as it relates to loans in the first quarter of 2021. The impact of adoption was not material to the institution's financial condition or its results of operations.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-

sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance was to become effective for interim and annual periods beginning after December 15, 2020, with early application permitted. In November 2019, the FASB issued an update that amends the mandatory effective date for this guidance for certain institutions. The change resulted from a change in the effective date philosophy that extends and simplifies the adoption by staggering the dates between large public entities and other entities. As a result of the change, the new credit loss standard, for those institutions qualifying for the delay, becomes effective for interim and annual reporting periods beginning after December 15, 2022, with early adoption permitted. The Association qualifies for the delay in the adoption date. The Association continues to evaluate the impact of adoption on the Association's financial condition and its results of operations.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The preparation of these consolidated financial statements requires the use of management's estimates. The results for the quarter ended September 30, 2021, are not necessarily indicative of the results to be expected for the year ended December 31, 2020. Certain amounts in the prior period's financial statements have been reclassified to conform to current financial statement presentation.

## NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES:

A summary of loans follows:

Loan Type	September 30,	December 31,
	2021	2020
	Amount	Amount
Production agriculture:		
Real estate mortgage	\$ 830,545,773	\$ 763,236,962
Production and intermediate term	66,958,229	67,392,178
Agribusiness:		
Loans to cooperatives	15,012,369	15,102,466
Processing and marketing	32,651,446	34,842,793
Farm-related business	15,512,354	28,576,639
Communication	11,153,639	10,889,513
Energy	770,422	874,130
Water and waste water	813,390	1,041,994
Rural residential real estate	7,469,782	7,350,976
Agricultural export finance	1,826,645	-
Total	\$ 982,714,049	\$ 929,307,651

The Association purchases or sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at September 30, 2021:

	Other Farm Credit Institutions		Non-Farm Credit Institutions		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
Real estate mortgage	\$ 30,542,616	\$ 21,110,187	\$ -	\$ -	\$ 30,542,616	\$ 21,110,187
Production and intermediate term	424,784	-	-	-	424,784	-
Agribusiness	19,810,984	77,889,885	-	-	19,810,984	77,889,885
Communication	11,153,639	-	-	-	11,153,639	-
Energy	770,422	-	-	-	770,422	-
Water and waste water	813,390	-	-	-	813,390	-
International	1,826,645	-	-	-	1,826,645	-
Total	\$ 65,342,481	\$ 99,000,072	\$ -	\$ -	\$ 65,342,481	\$ 99,000,072

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

	<b>September 30, 2021</b>	December 31, 2020
<b>Nonaccrual loans:</b>		
Real estate mortgage	\$ 1,627,818	\$ 3,039,407
Production and intermediate term	9,279	294,646
Energy	152,025	-
Rural residential real estate	13,332	15,998
Total nonaccrual loans	<u>1,802,454</u>	<u>3,350,051</u>
<b>Accruing restructured loans:</b>		
Real estate mortgage	4,564,722	2,820,046
Rural residential real estate	134,403	140,769
Total accruing restructured loans	<u>4,699,125</u>	<u>2,960,815</u>
<b>Accruing loans 90 days or more past due:</b>		
Real estate mortgage	-	295,698
Production and intermediate term	23,717	-
Total accruing loans 90 days or more past due	<u>23,717</u>	<u>295,698</u>
Total nonperforming loans	6,525,296	6,606,564
Other property owned	560,626	-
Total nonperforming assets	<u>\$ 7,085,922</u>	<u>\$ 6,606,564</u>

One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable – assets are expected to be fully collectible and represent the highest quality;
- Other assets especially mentioned (OAEM) – assets are currently collectible but exhibit some potential weakness;
- Substandard – assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- Doubtful – assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- Loss – assets are considered uncollectible.

The following table shows loans and related accrued interest as a percentage of total loans and related accrued interest receivable by loan type as of:

	<b>September 30, 2021</b>	December 31, 2020
Real estate mortgage		
Acceptable	<b>98.3</b> %	98.2 %
OAEM	<b>0.8</b>	1.2
Substandard/doubtful	<b>0.9</b>	0.6
	<b>100.0</b>	100.0
Production and intermediate term		
Acceptable	<b>100.0</b>	99.6
OAEM	-	-
Substandard/doubtful	-	0.4
	<b>100.0</b>	100.0
Agribusiness		
Acceptable	<b>96.8</b>	97.2
OAEM	<b>1.8</b>	2.8
Substandard/doubtful	<b>1.4</b>	-
	<b>100.0</b>	100.0
Energy and water/waste water		
Acceptable	<b>90.4</b>	90.9
OAEM	-	-
Substandard/doubtful	<b>9.6</b>	9.1
	<b>100.0</b>	100.0
Communication		
Acceptable	<b>100.0</b>	100.0
OAEM	-	-
Substandard/doubtful	-	-
	<b>100.0</b>	100.0
Rural residential real estate		
Acceptable	<b>96.7</b>	96.5
OAEM	<b>1.5</b>	1.6
Substandard/doubtful	<b>1.8</b>	1.9
	<b>100.0</b>	100.0
Agricultural export finance		
Acceptable	<b>100.0</b>	-
OAEM	-	-
Substandard/doubtful	-	-
	<b>100.0</b>	-
Total loans		
Acceptable	<b>98.3</b>	98.2
OAEM	<b>0.8</b>	1.2
Substandard/doubtful	<b>0.9</b>	0.6
	<b>100.0</b> %	100.0 %

The following tables provide an age analysis of past due loans (including accrued interest) as of:

September 30, 2021	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$ 1,676,457	\$ 248,522	\$ 1,924,979	\$ 838,449,798	\$ 840,374,777	\$ -
Production and intermediate term	224,814	23,717	248,531	67,624,085	67,872,616	23,716
Loans to cooperatives	-	-	-	15,502,129	15,502,129	-
Processing and marketing	-	-	-	32,772,814	32,772,814	-
Farm-related business	-	-	-	15,612,151	15,612,151	-
Communication	-	-	-	11,154,513	11,154,513	-
Energy	-	-	-	771,424	771,424	-
Water and waste water	-	-	-	813,425	813,425	-
Rural residential real estate	-	-	-	7,497,863	7,497,863	-
Agricultural export finance	-	-	-	1,828,562	1,828,562	-
Total	<u>\$ 1,901,271</u>	<u>\$ 272,239</u>	<u>\$ 2,173,510</u>	<u>\$ 992,026,764</u>	<u>\$ 994,200,274</u>	<u>\$ 23,716</u>

December 31, 2020	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$ 2,714,622	\$ 1,510,300	\$ 4,224,922	\$ 766,930,171	\$ 771,155,093	\$ 295,698
Production and intermediate term	166,625	-	166,625	68,388,396	68,555,021	-
Loans to cooperatives	-	-	-	15,212,786	15,212,786	-
Processing and marketing	-	-	-	34,944,764	34,944,764	-
Farm-related business	-	-	-	28,667,463	28,667,463	-
Communication	-	-	-	10,890,148	10,890,148	-
Energy	-	-	-	875,378	875,378	-
Water and waste water	-	-	-	1,042,056	1,042,056	-
Rural residential real estate	18,925	-	18,925	7,360,360	7,379,285	-
Total	<u>\$ 2,900,172</u>	<u>\$ 1,510,300</u>	<u>\$ 4,410,472</u>	<u>\$ 934,311,522</u>	<u>\$ 938,721,994</u>	<u>\$ 295,698</u>

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct write-down of the investment.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings (TDRs) are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

As of September 30, 2021, the total recorded investment of troubled debt restructured loans was \$5,028,687, including \$329,562 classified as nonaccrual and \$4,699,125 classified as accrual. As of September 30, 2021, commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring were \$0 at period end and at December 31, 2020.

The following tables present additional information regarding troubled debt restructurings, which includes both accrual and nonaccrual loans with troubled debt restructuring designation, that occurred during the three and nine months ended September 30, 2021. The premodification outstanding recorded investment represents the recorded investment of the loans as of the quarter end prior to the restructuring. The postmodification outstanding recorded investment represents the recorded investment of the loans as of the quarter end the restructuring occurred.

For the Three Months Ended September 30, 2021	Premodification Outstanding Recorded Investment	Postmodification Outstanding Recorded Investment
Troubled debt restructurings:		
Real estate mortgage	\$ -	\$ -
Total	\$ -	\$ -

For the Three Months Ended September 30, 2020	Premodification Outstanding Recorded Investment	Postmodification Outstanding Recorded Investment
Troubled debt restructurings:		
Real estate mortgage	\$ -	\$ -
Total	\$ -	\$ -

For the Nine Months Ended September 30, 2021	Premodification Outstanding Recorded Investment	Postmodification Outstanding Recorded Investment
Troubled debt restructurings:		
Real estate mortgage	\$ 1,820,864	\$ 1,821,012
Total	\$ 1,820,864	\$ 1,821,012

For the Nine Months Ended September 30, 2020	Premodification Outstanding Recorded Investment	Postmodification Outstanding Recorded Investment
Troubled debt restructurings:		
Real estate mortgage	\$ -	\$ -
Total	\$ -	\$ -

In restructurings where principal is forgiven, the amount of the forgiveness is immediately charged off. In restructurings where accrued interest is forgiven, the interest is reversed (if current year interest) or charged off (if prior year interest). Charge-offs recorded at the modification date were \$56,531 for the quarter ending September 30, 2021.

The predominant form of concession granted for troubled debt restructuring includes rate reductions and term extensions. At times, these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case we assess all of the modified terms to determine if the overall modification qualifies as a troubled debt restructuring.

There were no loans that met the accounting criteria as a troubled debt restructuring and that occurred within the previous 12 months and for which there was a subsequent payment default during the period.

The deferral activity related to Covid-19 is excluded from the Association's Troubled Debt Restructuring process following regulatory initiatives and guidelines.

There were no additional commitments to lend to borrowers whose loans have been modified in TDRs at September 30, 2021 and December 31, 2020.

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table at:

	Loans Modified as TDRs		TDRs in Nonaccrual Status*	
	September 30, 2021	December 31, 2020	September 30, 2021	December 31, 2020
Real estate mortgage	\$ 4,814,597	\$ 3,504,535	\$ 329,562	\$ 684,489
Rural residential real estate	214,090	140,769	-	-
Total	<u>\$ 5,028,687</u>	<u>\$ 3,645,304</u>	<u>\$ 329,562</u>	<u>\$ 684,489</u>

\*represents the portion of loans modified as TDRs that are in nonaccrual status

Additional impaired loan information is as follows:

	September 30, 2021			December 31, 2020		
	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance
Impaired loans with a related allowance for credit losses:						
Real estate mortgage	\$ -	\$ -	\$ -	\$ 358,614	\$ 358,614	\$ 176,582
Production and intermediate term	566,973	-	46,646	-	-	-
Energy and water/waste water	152,025	152,025	38,964	-	-	-
Rural residential real estate	-	-	-	-	-	-
Total	<u>\$ 718,998</u>	<u>\$ 152,025</u>	<u>\$ 85,610</u>	<u>\$ 358,614</u>	<u>\$ 358,614</u>	<u>\$ 176,582</u>
Impaired loans with no related allowance for credit losses:						
Real estate mortgage	\$6,028,808	\$ 6,053,429	\$ -	\$ 5,781,344	\$ 5,873,634	\$ -
Production and intermediate term	32,801	34,230	-	294,646	300,328	-
Energy and water/waste water	-	-	-	-	-	-
Rural residential real estate	146,940	146,941	-	155,965	155,965	-
Total	<u>\$6,208,549</u>	<u>\$ 6,234,600</u>	<u>\$ -</u>	<u>\$ 6,231,955</u>	<u>\$ 6,329,927</u>	<u>\$ -</u>
Total impaired loans:						
Real estate mortgage	\$6,028,808	\$ 6,053,429	\$ -	\$ 6,139,958	\$ 6,232,248	\$ 176,582
Production and intermediate term	599,774	34,230	46,646	294,646	300,328	-
Energy and water/waste water	152,025	152,025	38,964	-	-	-
Rural residential real estate	146,940	146,941	-	155,965	155,965	-
Total	<u>\$6,927,547</u>	<u>\$ 6,386,625</u>	<u>\$ 85,610</u>	<u>\$ 6,590,569</u>	<u>\$ 6,688,541</u>	<u>\$ 176,582</u>

<sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

	For the Three Months Ended				For the Nine Months Ended			
	September 30, 2021		September 30, 2020		September 30, 2021		September 30, 2020	
	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for credit losses:								
Real estate mortgage	\$ -	\$ -	\$ 334,299	\$ -	\$ -	\$ -	\$ 331,413	\$ -
Energy and water/waste water	159,213	-	-	-	133,382	38	-	-
Total	\$ 159,213	\$ -	\$ 334,299	\$ -	\$ 133,382	\$ 38	\$ 331,413	\$ -
Impaired loans with no related allowance for credit losses:								
Real estate mortgage	\$ 6,069,213	\$ 62,192	\$ 5,242,204	\$ 49,647	\$ 6,060,369	\$ 208,387	\$ 300,173	\$ 210,052
Production and intermediate term	33,474	195	329,680	-	33,460	513	4,968,201	-
Rural residential real estate	148,307	5,483	160,871	5,077	151,215	16,299	152,291	17,319
Total	\$ 6,250,994	\$ 67,870	\$ 5,732,755	\$ 54,724	\$ 6,245,044	\$ 225,199	\$ 5,420,665	\$ 227,371
Total impaired loans:								
Real estate mortgage	\$ 6,069,213	\$ 62,192	\$ 5,576,503	\$ 49,647	\$ 6,060,369	\$ 208,387	\$ 631,586	\$ 210,052
Production and intermediate term	33,474	195	329,680	-	33,460	513	4,968,201	-
Energy and water/waste water	159,213	-	-	-	133,382	38	-	-
Rural residential real estate	148,307	5,483	160,871	5,077	151,215	16,299	152,291	17,319
Total	\$ 6,410,207	\$ 67,870	\$ 6,067,054	\$ 54,724	\$ 6,378,426	\$ 225,237	\$ 5,752,078	\$ 227,371

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Agricultural Export Finance	Total
<b>Allowance for Credit Losses:</b>								
Balance at June 30, 2021	\$ 5,272,111	\$ 464,291	\$ 578,080	\$ 34,821	\$ 59,952	\$ 52,867	\$ 134	\$ 6,462,256
Charge-offs	(56,531)	-	-	-	-	-	-	(56,531)
Recoveries	-	-	-	-	-	-	-	-
Provision for loan losses	20,677	49,463	1,668	323	(6,537)	394	49	66,037
Adjustment due to merger	-	-	-	-	-	-	-	-
Other	1,238	14,071	10,206	208	-	-	-	25,723
Balance at September 30, 2021	\$ 5,237,495	\$ 527,825	\$ 589,954	\$ 35,352	\$ 53,415	\$ 53,261	\$ 183	\$ 6,497,485
Balance at December 31, 2020	\$ 5,218,575	\$ 460,013	\$ 573,863	\$ 34,045	\$ 13,751	\$ 52,362	\$ -	\$ 6,352,609
Charge-offs	(64,756)	-	-	-	-	-	-	(64,756)
Recoveries	7,443	1,092	-	-	-	-	-	8,535
Provision for loan losses	75,087	53,829	6,713	1,121	39,664	899	183	177,496
Adjustment due to merger	-	-	-	-	-	-	-	-
Other	1,146	12,891	9,378	186	-	-	-	23,601
Balance at September 30, 2021	\$ 5,237,495	\$ 527,825	\$ 589,954	\$ 35,352	\$ 53,415	\$ 53,261	\$ 183	\$ 6,497,485
Ending Balance:								
Individually evaluated for impairment	\$ -	\$ 46,646	\$ -	\$ -	\$ 38,964	\$ -	\$ -	\$ 85,610
Collectively evaluated for impairment	5,237,495	481,179	589,954	35,352	14,451	53,261	183	6,411,875
Balance at September 30, 2021	\$ 5,237,495	\$ 527,825	\$ 589,954	\$ 35,352	\$ 53,415	\$ 53,261	\$ 183	\$ 6,497,485
Balance at June 30, 2020	\$ 4,611,573	\$ 419,188	\$ 514,914	\$ 24,163	\$ 11,188	\$ 46,767	\$ -	\$ 5,627,793
Charge-offs	(20,676)	-	-	-	-	-	-	(20,676)
Recoveries	30,831	-	-	-	-	-	-	30,831
Provision for loan losses	110,218	12,501	13,285	1,081	156	981	-	138,222
Other	155	265	(630)	(2)	14	-	-	(198)
Balance at September 30, 2020	\$ 4,732,101	\$ 431,954	\$ 527,569	\$ 25,242	\$ 11,358	\$ 47,748	\$ -	\$ 5,775,972
Balance at December 31, 2019	\$ 4,376,226	\$ 405,171	\$ 492,898	\$ 21,637	\$ 10,233	\$ 44,281	\$ -	\$ 5,350,446
Charge-offs	(23,760)	(2,521)	-	-	-	-	-	(26,281)
Recoveries	30,831	-	-	-	-	-	-	30,831
Provision for loan losses	349,251	37,041	41,205	3,768	1,125	3,467	-	435,857
Other	(447)	(7,737)	(6,534)	(163)	-	-	-	(14,881)
Balance at September 30, 2020	\$ 4,732,101	\$ 431,954	\$ 527,569	\$ 25,242	\$ 11,358	\$ 47,748	\$ -	\$ 5,775,972
Ending Balance:								
Individually evaluated for impairment	\$ 185,212	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 185,212
Collectively evaluated for impairment	4,546,889	431,954	527,569	25,242	11,358	47,748	-	5,590,760
Balance at September 30, 2020	\$ 4,732,101	\$ 431,954	\$ 527,569	\$ 25,242	\$ 11,358	\$ 47,748	\$ -	\$ 5,775,972

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Agricultural Export Finance	Total
<b>Recorded Investments in Loans Outstanding:</b>								
Ending Balance at								
September 30, 2021	\$840,374,777	\$ 67,872,616	\$ 63,887,094	\$ 11,154,513	\$ 1,584,849	\$7,497,863	\$ 1,828,562	\$994,200,274
Individually evaluated for impairment	\$ 6,189,987	\$ 601,996	\$ -	\$ -	\$ 152,025	\$ 147,735	\$ -	\$ 7,091,743
Collectively evaluated for impairment	\$834,184,790	\$ 67,270,620	\$ 63,887,094	\$ 11,154,513	\$ 1,432,824	\$7,350,128	\$ 1,828,562	\$987,108,531
Ending Balance at								
December 31, 2020	\$771,155,093	\$ 68,555,021	\$ 78,825,013	\$ 10,890,148	\$ 1,917,434	\$7,379,285	\$ -	\$938,721,994
Individually evaluated for impairment	\$ 6,172,459	\$ 294,646	\$ -	\$ -	\$ -	\$ 156,768	\$ -	\$ 6,623,873
Collectively evaluated for impairment	\$764,982,634	\$ 68,260,375	\$ 78,825,013	\$ 10,890,148	\$ 1,917,434	\$7,222,517	\$ -	\$932,098,121

### NOTE 3 — CAPITAL:

The Association's board of directors has established a Capital Adequacy Plan (Plan) that includes the capital targets that are necessary to achieve the institution's capital adequacy goals as well as the minimum permanent capital standards. The Plan monitors projected dividends, equity retirements and other actions that may decrease the Association's permanent capital. In addition to factors that must be considered in meeting the minimum standards, the board of directors also monitors the following factors: capability of management; quality of operating policies, procedures and internal controls; quality and quantity of earnings; asset quality and the adequacy of the allowance for losses to absorb potential loss within the loan and lease portfolios; sufficiency of liquid funds; needs of an institution's customer base; and any other risk-oriented activities, such as funding and interest rate risk, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities or other conditions warranting additional capital. At least quarterly, management reviews the Association's goals and objectives with the board.

#### Regulatory Capitalization Requirements

Risk-adjusted:	Regulatory Requirements Including Capital Conservation Buffers	As of September 30, 2021
Common equity tier 1 ratio	7.00%	15.30%
Tier 1 capital ratio	8.50%	15.30%
Total capital ratio	10.50%	15.96%
Permanent capital ratio	7.00%	15.40%
Non-risk-adjusted:		
Tier 1 leverage ratio	5.00%	15.93%
UREE leverage ratio	1.50%	17.11%

The details for the amounts used in the calculation of the regulatory capital ratios as of September 30, 2021:

	Common equity tier 1 ratio	Tier 1 capital ratio	Total capital ratio	Permanent capital ratio
<b>Numerator:</b>				
Unallocated retained earnings	168,432,554	168,432,554	168,432,554	168,432,554
Common Cooperative Equities:				
Statutory minimum purchased borrower stock	2,955,487	2,955,487	2,955,487	2,955,487
Allowance for loan losses and reserve for credit losses subject to certain limitations			6,682,559	
Regulatory Adjustments and Deductions:				
Amount of allocated investments in other System institutions	(14,592,755)	(14,592,755)	(14,592,755)	(14,592,755)
	156,795,286	156,795,286	163,477,845	156,795,286
<b>Denominator:</b>				
Risk-adjusted assets excluding allowance	1,039,121,390	1,039,121,390	1,039,121,390	1,039,121,390
Regulatory Adjustments and Deductions:				
Regulatory deductions included in total capital	(14,592,755)	(14,592,755)	(14,592,755)	(14,592,755)
Allowance for loan losses				(6,477,129)
	1,024,528,635	1,024,528,635	1,024,528,635	1,018,051,506

	Tier 1 leverage ratio	UREE leverage ratio
<b>Numerator:</b>		
Unallocated retained earnings	168,432,554	168,432,554
Common Cooperative Equities:		
Statutory minimum purchased borrower stock	2,955,487	-
Regulatory Adjustments and Deductions:		
Amount of allocated investments in other System institutions	(14,592,755)	-
	156,795,286	168,432,554
<b>Denominator:</b>		
Total Assets	1,001,113,424	1,001,113,424
Regulatory Adjustments and Deductions:		
Regulatory deductions included in tier 1 capital	(16,874,792)	(16,874,792)
	984,238,632	984,238,632

An additional component of equity is accumulated other comprehensive income, which is reported net of taxes, is as follows:

<b>Accum Other Comp Income (Loss)</b>			
<b>September 30, 2021</b>			
	<b>Before Tax</b>	<b>Deferred Tax</b>	<b>Net of Tax</b>
<b>Nonpension postretirement benefits</b>	<b>\$ 4,177,634</b>	<b>\$ -</b>	<b>\$ 4,177,634</b>
<b>Total</b>	<b>\$ 4,177,634</b>	<b>\$ -</b>	<b>\$ 4,177,634</b>
	<b>Before Tax</b>	<b>Deferred Tax</b>	<b>Net of Tax</b>
September 30, 2020			
Nonpension postretirement benefits	\$ 3,889,808	\$ -	\$ 3,889,808
Total	\$ 3,889,808	\$ -	\$ 3,889,808

The Association's accumulated other comprehensive income (loss) relates entirely to its nonpension other postretirement benefits. Amortization of prior service (credits) cost and of actuarial (gain) loss are reflected in "Salaries and employee benefits" in the Consolidated Statements of Comprehensive Income. The following table summarizes the change in accumulated other comprehensive income (loss) for the nine months ended September 30:

	<b>2,021</b>	<b>2,020</b>
Accumulated other comprehensive income (loss) at January 1	(1,007,628)	(872,836)
Amortization of prior service (credit) costs included in salaries and employee benefits	(22,633)	(22,629)
Amortization of actuarial (gain) loss included in salaries and employee benefits	68,389	56,451
Other comprehensive income (loss), net of tax	45,756	33,822
Accumulated other comprehensive income (loss) at September 30	(961,872)	(839,014)

#### **NOTE 4 — INCOME TAXES:**

Louisiana Land Bank, ACA conducts its business activities through two wholly-owned subsidiaries. Long-term mortgage lending activities are conducted through a wholly-owned FLCA subsidiary which is exempt from federal and state income tax. Short- and

intermediate-term lending activities are conducted through a wholly-owned PCA subsidiary. The PCA subsidiary and the ACA holding company are subject to income tax. Louisiana Land Bank, ACA operates as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, Louisiana Land Bank, ACA can exclude from taxable income amounts distributed as qualified patronage dividends in the form of cash, stock or allocated retained earnings. Provisions for income taxes are made only on those taxable earnings that will not be distributed as qualified patronage dividends. Deferred taxes are recorded at the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the institution and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (more than 50 percent probability), based on management's estimate, that they will not be realized.

## NOTE 5 — FAIR VALUE MEASUREMENTS:

FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 13 to the 2020 Annual Report to Stockholders for a more complete description.

Assets and liabilities measured at fair value on a recurring basis are summarized below:

<u>September 30, 2021</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Assets held in nonqualified benefit trusts	\$ 26,049	-	-	\$ 26,049
Total assets	\$ 26,049	-	-	\$ 26,049
<u>December 31, 2020</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Assets held in nonqualified benefit trusts	\$ 14,349	\$ -	\$ -	\$ 14,349
Total assets	14,349	-	-	14,349

Assets and liabilities measured at fair value on a nonrecurring basis for each of the fair value hierarchy values are summarized below:

<u>September 30, 2021</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>	<u>Total Gains (Losses)</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>		
Assets:					
Loans*	\$ -	\$ -	\$ 636,650	\$ 636,650	\$ -
Other property owned	-	-	622,918	622,918	-
<u>December 31, 2020</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>	<u>Total Gains (Losses)</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>		
Assets:					
Loans*	\$ -	\$ -	\$ 161,010	\$ 161,010	\$ -
Other property owned	-	-	-	-	-

\*Represents the fair value of certain loans that were evaluated for impairment under the authoritative guidance "Accounting by Creditors for Impairment of a Loan." The fair value was based upon the underlying collateral since these were collateral-dependent loans for which real estate is the collateral.

### Uncertainty of Fair Value Measurements

For recurring fair value measurements categorized within Level 3 of the fair value hierarchy, the significant unobservable inputs used in the fair value measurement of the mortgage-backed securities are prepayment rates, probability of default and loss severity in the event of default. Significant increases (decreases) in any of those inputs in isolation would have resulted in a significantly lower (higher) fair value measurement.

Generally, a change in the assumption used for the probability of default would have been accompanied by a directionally similar change in the assumption used for the loss severity and a directionally opposite change in the assumption used for prepayment rates.

## Valuation Techniques

As more fully discussed in Note 13 to the 2020 Annual Report to Stockholders, authoritative guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represent a brief summary of the valuation techniques used for the Association's assets and liabilities. For a more complete description, see Notes to the 2020 Annual Report to Stockholders.

### *Assets Held in Nonqualified Benefits Trusts*

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

### *Standby Letters of Credit*

The fair value of letters of credit approximate the fees currently charged for similar agreements or the estimated cost to terminate or otherwise settle similar obligations.

### *Loans Evaluated for Impairment*

For certain loans evaluated for impairment under FASB impairment guidance, the fair value is based upon the underlying collateral since the loans are collateral-dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, a majority of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established.

### *Other Property Owned*

Other property owned is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of the other property owned involves the use of independent appraisals and other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. As a result, these fair value measurements fall within Level 3 of the hierarchy.

### *Cash*

For cash, the carrying amount is a reasonable estimate of fair value.

### *Loans*

Fair value is estimated by discounting the expected future cash flows using the Associations' current interest rates at which similar loans would be made to borrowers with similar credit risk. The discount rates are based on the Associations' current loan origination rates as well as management's estimates of credit risk. Management has no basis to determine whether the fair values presented would be indicative of the value negotiated in an actual sale and could be less.

For purposes of estimating fair value of accruing loans, the loan portfolio is segregated into pools of loans with homogeneous characteristics. Expected future cash flows, primarily based on contractual terms, and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

The fair value of loans in nonaccrual status that are current as to principal and interest is estimated as described above, with appropriately higher interest rates which reflect the uncertainty of continued cash flows. For collateral-dependent impaired loans, it is assumed that collection will result only from the disposition of the underlying collateral.

### *Commitments to Extend Credit*

The fair value of commitments is estimated using the fees currently charged for similar agreements, taking into account the remaining terms of the agreements and the creditworthiness of the counterparties. For fixed-rate loan commitments, estimated fair value also considers the difference between current levels of interest rates and the committed rates.

**NOTE 6 — EMPLOYEE BENEFIT PLANS:**

The following table summarizes the components of net periodic benefit costs of nonpension other postretirement employee benefits for the three and nine months ended September 30:

Three months ended September 30:

	Other Benefits	
	2021	2020
Service cost	\$ 19,152	\$ 18,355
Interest cost	28,402	32,381
Amortization of prior service (credits) costs	(7,544)	(7,544)
Amortization of net actuarial (gain) loss	22,797	18,817
Net periodic benefit cost	<u>\$ 62,807</u>	<u>\$ 62,009</u>

Nine months ended September 30:

	Other Benefits	
	2021	2020
Service cost	\$ 57,457	\$ 55,064
Interest cost	85,206	97,144
Amortization of prior service (credits) costs	(22,631)	(22,631)
Amortization of net actuarial (gain) loss	68,391	56,449
Net periodic benefit cost	<u>\$ 188,423</u>	<u>\$ 186,026</u>

The Association's liability for the unfunded accumulated obligation for these benefits at September 30, 2021, was \$4,177,634 and is included in other liabilities on the balance sheet.

The components of net periodic benefit cost other than the service cost component are included in the line item "other components of net periodic postretirement benefit cost" in the income statement.

The structure of the district's defined benefit pension plan is characterized as multiemployer since the assets, liabilities and cost of the plan are not segregated or separately accounted for by participating employers (bank and associations). The Association recognizes its amortized annual contributions to the plan as an expense. The Association previously disclosed in its financial statements for the year ended December 31, 2020, that it expected to contribute \$698,293 to the district's defined benefit pension plan in 2021. As of September 30, 2021, \$523,720 of contributions have been made. The Association presently anticipates contributing an additional \$174,573 to fund the defined benefit pension plan in 2021.

**NOTE 7 — COMMITMENTS AND CONTINGENT LIABILITIES:**

The Association is involved in various legal proceedings in the normal course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association. At September 30, 2021, \$94,877,519 of commitments and \$2,285,593 of commercial letters of credit were outstanding.

**NOTE 8 — SUBSEQUENT EVENTS:**

The Association has evaluated subsequent events through November 5, 2021, which is the date the financial statements were issued. There are no other significant events requiring disclosure as of November 5, 2021.