

# FINANCIAL REPORT For the Three Months and Nine Months Ended September 30, 2019

# REPORT OF MANAGEMENT

The undersigned certify that we have reviewed this report, that it has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of our knowledge and belief.

F. Stephen Austin, Chief Executive Officer *November 7, 2019* 

James Mark Morgan, Chairman, Board of Directors November 7, 2019

Christopher E. Bentley, Chief Financial Officer *November 7, 2019* 

Chis Bushy

# LOUISIANA LAND BANK, ACA MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the financial performance of the Louisiana Land Bank, ACA (Agricultural Credit Association), referred to as the Association, for the three months and nine months ended September 30, 2019. These comments should be read in conjunction with the accompanying financial statements and the December 31, 2018 Annual Report to Stockholders.

The Association is a member of the Farm Credit System (System), a nationwide network of cooperatively owned financial institutions established by and subject to the provisions of the Farm Credit Act of 1971, as amended, and the regulations of the Farm Credit Administration (FCA) promulgated thereunder.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The consolidated financial statements were prepared under the oversight of the Association's audit committee.

# **Significant Events:**

During the first quarter of 2019, the Association's board of directors (Board) paid a patronage of \$7,319,679 million to eligible stockholders from 2018 earnings. The patronage is in the form of a qualified patronage distribution. The patronage distribution increased by just over 4 percent when compared to the distribution paid in 2018. This marks the seventh consecutive year that the Association has increased and paid a cash patronage to eligible borrowers.

In March 2019, the Farm Credit System Insurance Corporation (FCSIC) Board approved the refund of \$66.1 million in excess insurance fund balances to Farm Credit System banks. The FCSIC was created by Congress in 1987 to enhance the financial integrity of the Farm Credit System by ensuring timely payment of System debt and interest. The Association's allocated portion of the refund was \$159,283 and was recognized as other income. In March 2018, the Association received a refund of \$439,586.

# Loan Portfolio:

Total loans outstanding at September 30, 2019, including nonaccrual loans and sales contracts, were \$827,738,667 compared to \$766,363,953 at December 31, 2018, reflecting an increase of 8.0 percent. Nonaccrual loans as a percentage of total loans outstanding were 0.4 percent at September 30, 2019, compared to 0.5 percent at December 31, 2018.

	September 30,	December 31,
	2019	2018
Total Loans		
Acceptable	98.1	98.4
Other Assets Especially Mentioned	1.3	0.9
Substandard/Doubtful	0.6	0.7
	100.0 %	100.0 %

The Association recorded \$23,745 in recoveries and (\$157) in charge-offs for the quarter ended September 30, 2019, and \$37,847 in recoveries and \$0 in charge-offs for the same period in 2018. The Association's allowance for loan losses was 0.6 percent and 0.7 percent of total loans outstanding as of September 30, 2019, and December 31, 2018, respectively.

# Risk Exposure:

High-risk assets include nonaccrual loans, loans that are past due 90 days or more and still accruing interest, formally restructured loans and other property owned. The following table illustrates the Association's components and trends of high-risk assets.

		September 30, 2019			December 3	31, 2018
	Amount		%		Amount	%
Nonaccrual	\$	3,488,986	45.7%	\$	3,631,343	48.8%
Formally restructured		4,146,637	54.3%		3,807,547	51.2%
Total	\$	7,635,623	100.0%	\$	7,438,890	100.0%

# **Results of Operations:**

The Association had net income of \$3,373,559 and \$10,382,901 for the three and nine months ended September 30, 2019, as compared to net income of \$3,259,312 and \$10,125,737 for the same period in 2018, reflecting an increase of 3.5 and 2.5 percent. Net interest income was \$5,751,638 and \$16,983,907 for the three and nine months ended September 30, 2019, compared to \$5,403,045 and \$16,136,610 for the same period in 2018.

	Nine Months Ended									
		September 30,				September 30,				
		201	9			2018	3			
		Average		_		Average				
		Balance		Interest		Balance		Interest		
Loans	\$	799,475,627	\$	31,805,700	\$	757,759,590	\$	28,251,527		
Total interest-earning assets		799,475,627		31,805,700		757,759,590		28,251,527		
Interest-bearing liabilities		656,945,626		14,821,793		619,377,420		12,114,917		
Impact of capital	\$	142,530,001		_	\$	138,382,170				
Net interest income			\$	16,983,907			\$	16,136,610		
	2019			2018	3					
		Average	Yi	ie ld	Average Yield					
Yield on loans		5.32	<b>%</b>			4.989	%			
Total yield on interest-										
earning assets		5.32	<b>%</b>			4.989	<b>%</b>			
Cost of interest-bearing										
liabilities		3.02	<b>%</b>			$2.62^{\circ}$	<b>%</b>			
Interest rate spread		2.30	<b>%</b>			$2.36^{\circ}$	<b>%</b>			
Net interest income as a										
percentage of average										
earning assets		2.84	<b>%</b>			2.849	<b>%</b>			
_										

# Three months ended: September 30, 2019 vs. September 30, 2018

	Increase (decrease) due to						
	Volume	Rate	Total				
Interest income - loans	\$ 1,555,292	\$ 1,998,881	\$ 3,554,173				
Total interest income	1,555,292	1,998,881	3,554,173				
Interest expense	734,816	1,972,060	2,706,876				
Net interest income	\$ 820,476	\$ 26,821	\$ 847,297				

Interest income for the three and nine months ended September 30, 2019, increased by \$1,086,339 and \$3,554,173 or 11.1 and 12.6 percent respectively, from the same period of 2018, primarily due to an increase in average rate. Interest expense for the three and nine months ended September 30, 2019, increased by \$737,746 and \$2,706,876, or 16.8 and 22.3 percent, from the same period of 2018 due to an increase in interest rates. Average loan volume for third quarter of 2019 was \$820,547,002, compared to \$767,658,569 for the same period of 2018. The average net interest rate spread on the loan portfolio for the third quarter of 2019 was 2.26 percent, compared to 2.29 percent for the same period of 2018.

The Association is operating out of a new office location for the Tallulah Branch. Employees began working out of the new facility in December 2018 while construction in progress was completed in early 2019. The building is an owned facility as opposed to a lease structure for the former facility. The building accounts for the increase in premises and equipment reflected in this report.

The Association manages cash on a daily basis and may carry different balances at times to accommodate anticipated expense. Normally, the Association tries to manage the balance as close to a zero balance as possible.

Accrued Interest Receivable is a cyclical item within the balance sheet and historically reduces at year end. The Association's patronage payable transitioned to outstanding checks in the first quarter which is the cause for the variance in the patronage payable and other liability lines within the balance sheet and prior period balance sheet.

Loan fees have increased in 2019 due to increased loan origination activity and repricing efforts.

During the 3<sup>rd</sup> quarter of 2018, the Association received a special, one-time patronage from FCBT in the amount of \$61,138. That activity accounts for the decline in patronage income for the 3<sup>rd</sup> quarter in 2019.

The Association currently does not have any acquired property on the books and does not plan for any loss or gain for the remainder of the year. During 2019, the Association sold a large portion of older fleet vehicles. This activity is reflected in gain on sale of premises and equipment, net.

The Association began accruing for anticipated audit and exam related expense in 2019. Salary and employee benefit expense has increased due to annual merit pay increase and additional incentive compensation accruals. Many branches have met or are anticipated to meet accrual volume growth goals in 2019.

In Q3 2018, the Association received a medical insurance premium reduction. That premium reduction was not received in 2019.

The Association's return on average assets for the nine months ended September 30, 2019, was 1.69 percent compared to 1.76 percent for the same period in 2018. The Association's return on average equity for the nine months ended September 30, 2019, was 8.88 percent, compared to 9.18 percent for the same period in 2018.

# **Liquidity and Funding Sources:**

The Association secures the majority of its lendable funds from the Farm Credit Bank of Texas (the Bank), which obtains its funds through the issuance of System-wide obligations and with lendable equity. The following schedule summarizes the Association's borrowings.

	S	eptember 30,	December 31,		
		2019	2018		
Note payable to the bank	\$	685,294,357	\$	623,657,708	
Accrued interest on note payable		1,674,971		1,566,591	
Total	\$	686,969,328	\$	625,224,299	

The Association operates under a general financing agreement (GFA) with the Bank. The current GFA is effective through September 30, 2020. The primary source of liquidity and funding for the Association is a direct loan from the Bank. The outstanding balance of \$685,294,357 as of September 30, 2019, is recorded as a liability on the Association's balance sheet. The note carried a weighted average interest rate of 2.97 percent at September 30, 2019. The indebtedness is collateralized by a pledge of substantially all of the Association's assets to the Bank and is governed by the GFA. The increase in note payable to the Bank and related accrued interest payable since December 31, 2018, is due to the Association's increase in accrual loan volume.

The Association's own funds, which represent the amount of the Association's loan portfolio funded by the Association's equity, were \$141,717,307 at September 30, 2019. The maximum amount the Association may borrow from the Bank as of September 30, 2019, was \$785,000,000 as defined by the GFA. The indebtedness continues in effect until the expiration date of the GFA, which is September 30, 2020 unless sooner terminated by the Bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the Bank, upon giving the Bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the Bank 120 days' prior written notice.

The liquidity policy of the Association is to manage cash balances to maximize debt reduction, and to increase accrual loan volume. This policy will continue to be pursued during 2019. As borrower payments are received, they are applied to the Association's note payable with the Bank.

# **Capital Resources:**

The Association's capital position increased by \$10,461,727 at September 30, 2019, compared to December 31, 2018. The Association's debt as a percentage of members' equity was 4.29:1 as of September 30, 2019, compared to 4.23:1 as of December 31, 2018.

Farm Credit Administration regulations require the Association to maintain minimums for various regulatory capital ratios. New regulations became effective January 1, 2017, which replaced the previously required core surplus and total surplus ratios with common equity tier 1, tier 1 capital, and total capital risk-based capital ratios. The new regulations also added tier 1 leverage and unallocated retained earnings and equivalents (UREE) ratios. The permanent capital ratio continues to remain in effect, with some modifications to align with the new regulations. As of September 30, 2019, the Association exceeded all regulatory capital requirements.

# **Significant Recent Accounting Pronouncements:**

In August 2018, the Financial Accounting Standards Board (FASB) issued guidance entitled "Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Cost." The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies where to present expense and payments in the financial statements. Early adoption is permitted. The guidance is to be applied on a retrospective or prospective basis to all implementation costs incurred after the date of adoption. The Association is evaluating the impact of adoption on the Association's financial condition and its results of operations.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans." The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis for all periods. The adoption of this guidance will not impact the Association's financial condition or its results of operations, but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement." The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance becomes effective for interim and annual periods beginning after December 15, 2019. Early adoption is permitted and an entity is permitted to early adopt any removal or modified disclosures and delay adoption of the additional disclosures until their effective date. The adoption of this guidance will not impact the Association's financial condition or its results of operations, but will impact the fair value measurements disclosures.

In August 2017, the FASB issued guidance entitled "Targeted Improvements to Accounting for Hedging Activities." The guidance better aligns an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. The amendments in this guidance require an entity to present the earnings effect of the hedging instrument in the same income statement line item in which the earnings effect of the hedged item is reported. This guidance also addresses the timing of effectiveness testing, qualitative and quantitative effectiveness testing and components that can be excluded from effectiveness testing. This guidance became effective for interim and annual periods beginning after December 15, 2018. The adoption of this guidance did not materially impact the Association's financial condition or its results of operations but did impact the derivative disclosures.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled "Leases." The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. The guidance and related amendments in this update became effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The adoption of this guidance did not materially impact the Association's financial condition and results of operations but did impact lease disclosures. The Association adopted this guidance on January 1, 2019 and upon adoption, recorded at \$262,652 in right of use asset and an equal lease liability.

# Relationship With the Farm Credit Bank of Texas:

The Association's financial condition may be impacted by factors that affect the Bank. The stockholders' investment in the Association may be materially affected by the financial condition and results of operations of Farm Credit Bank of Texas. The Management's Discussion and Analysis and Notes to Financial Statements contained in the 2018 Annual Report of Louisiana Land Bank, ACA more fully describe the Association's relationship with the Bank.

The annual and quarterly stockholder reports of the Bank are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, Corporate Communications, P.O. Box 202590, Austin, Texas 78720, or by calling (512) 483-9204. The annual and quarterly stockholder reports for the Bank are also available on its website at *www.farmcreditbank.com*.

The Association's quarterly stockholder reports are also available free of charge, upon request. These reports can be obtained by writing to Louisiana Land Bank, ACA, 2413 Tower Drive, Monroe, La. 71201 or calling 318-387-7535. The annual and quarterly stockholder reports for the Association are also available on its website at www.louisianalandbank.com. Copies of the Association's quarterly stockholder reports can also be requested by e-mailing debbie.bond@louisianalandbank.com.

# LOUISIANA LAND BANK, ACA

# CONSOLIDATED BALANCE SHEET

	S	eptember 30, 2019	Г	December 31,
	(unaudited)			2018
ASSETS		(	-	
Cash	\$	174,900	\$	303,047
Loans		827,738,667		766,363,953
Less: allowance for loan losses		5,349,671		5,233,189
Net loans		822,388,996		761,130,764
Accrued interest receivable		12,114,496		7,997,619
Investment in and receivable from the Farm				
Credit Bank of Texas:				
Capital stock		12,414,225		12,414,225
Other		2,205,957		2,335,883
Premises and equipment, net		4,807,842		4,463,309
Other assets		818,124		523,845
Total assets	\$	854,924,540	\$	789,168,692
LIABILITIES				
Note payable to the Farm Credit Bank of Texas	\$	685,294,357	\$	623,657,708
Accrued interest payable		1,674,971		1,566,591
Drafts outstanding		212,966		387,850
Patronage distributions payable		39		7,300,038
Other liabilities		6,269,503		5,245,528
Total liabilities		693,451,836		638,157,715
MEMBERS' EQUITY				
Capital stock and participation certificates		2,751,145		2,684,080
Unallocated retained earnings		159,173,826		148,782,413
Accumulated other comprehensive income (loss)		(452,267)		(455,516)
Total members' equity		161,472,704		151,010,977
Total liabilities and members' equity	\$	854,924,540	\$	789,168,692

The accompanying notes are an integral part of these combined financial statements.

# LOUISIANA LAND BANK, ACA

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

NTEREST INCOME   10.887,940   5 9.801,601   31.805,700   22.8251,527   10.887,940   5 9.801,601   31.805,700   22.8251,527   10.887,940   5 9.801,601   31.805,700   22.8251,527   10.887,940   5 9.801,601   31.805,700   22.8251,527   10.887,940   5 9.801,601   31.805,700   22.8251,527   10.887,940   10.885,740   10		Quarter Ended September 30,			Nine Months Ended September 30,				
Note   Process   Process							2019		2018
Total interest income	INTEREST INCOME								
Total interest income   10,887,940   9,801,601   31,805,700   28,251,527     INTEREST EXPENSE   Note payable to the Farm Credit Bank of Texas   5,136,302   4,398,556   14,821,793   12,114,917     Total interest expense   5,136,302   4,398,556   14,821,793   12,114,917     Net interest income   5,751,638   5,403,045   16,983,907   16,136,610     PROVISION FOR LOAN LOSSES   92,732   (39,965)   (21,611)   (103,927)     Net interest income after provision for loan losses   5,658,906   5,443,010   17,005,518   16,240,537     NONINTEREST INCOME	Loans	\$	10,887,940	\$	9,801,601	\$	31,805,700	\$	28,251,527
Note payable to the Farm Credit Bank of Texas	Total interest income		10,887,940		9,801,601		31,805,700		28,251,527
Total interest expense   S.136,302   4.398,556   14,821,793   12,114.917   Net interest income   S.751,638   5,403,045   16,983,907   16,136,610	INTEREST EXPENSE								
Net interest income   5,751,638   5,403,045   16,983,907   16,136,610	Note payable to the Farm Credit Bank of Texas		5,136,302		4,398,556		14,821,793		12,114,917
PROVISION FOR LOAN LOSSES         92,732         (39,965)         (21,611)         (103,927)           Net interest income after provision for loan losses         5,658,906         5,443,010         17,005,518         16,240,537           NONINTEREST INCOME           Income from the Farm Credit Bank of Texas:         729,780         2,043,098         1,980,896           Loan fees         115,247         59,261         383,800         206,576           Refunds from Farm Credit System         115,247         59,261         383,800         206,576           Refunds from Farm Credit System         1         453         1,620         1,526           Gain (889) on otheir property owned, net         -         453         1,620         1,526           Gain (889) on sale of premises and equipment, net         112,513         495         217,164         59,180           Other conniterest income         926,291         793,799         2,849,730         2,841,020           Total noninterest income         926,291         793,799         2,849,730         2,841,020           Other conniterest income         926,291         793,799         2,849,730         2,841,020           Total noninterest income         93,907         95,503         263,392         283,797	Total interest expense		5,136,302		4,398,556		14,821,793		12,114,917
Net interest income after provision for lean losses   5,658,966   5,443,010   17,005,518   16,240,537     NONINTEREST INCOME	Net interest income		5,751,638		5,403,045		16,983,907		16,136,610
Provision for loan losses	PROVISION FOR LOAN LOSSES		92,732		(39,965)		(21,611)		(103,927)
NONINTEREST INCOME   Income from the Farm Credit Bank of Texas:   Patronage income   693,207   729,780   2,043,098   1,980,896   Loan fees   115,247   59,261   383,800   206,576   Refunds from Farm Credit System   Insurance Corporation   Insura	Net interest income after								
Patronage income   693,207   729,780   2,043,098   1,980,896   1,080,896   1	provision for loan losses		5,658,906		5,443,010		17,005,518		16,240,537
Patronage income         693,207         729,780         2,043,098         1,980,896           Loan fees         115,247         59,261         383,800         206,576           Refunds from Farm Credit System         Insurance Corporation           Financially related services income         524         453         1,620         1,526           Gain (loss) on other property owned, net         -         -         -         109,110           Gain (loss) on other property owned, net         112,513         (495)         217,164         59,189           Other noninterest income         4,800         4,800         204,048         483,729           Total noninterest income         926,291         793,799         2,849,730         2,841,026           NONINTEREST EXPENSES           Salaries and employee benefits         2,056,633         1,936,050         6,019,666         5,709,723           Directors' expense         93,907         95,503         263,392         283,797           Purchased services         89,254         85,591         296,344         371,284           Travel         174,744         163,869         472,882         442,204           Communications         74,279         61,413         186,457	NONINTEREST INCOME								
Coan fees	Income from the Farm Credit Bank of Texas:								
Refunds from Farm Credit System	Patronage income		693,207		729,780		2,043,098		1,980,896
Insurance Corporation	Loan fees		115,247		59,261		383,800		206,576
Financially related services income         524         453         1,620         1,526           Gain (loss) on other property owned, net (ain (loss) on sale of premises and equipment, net         112,513         (495)         217,164         59,189           Other noninterest income         4,800         4,800         204,048         483,729           Total noninterest income         926,291         793,799         2,849,730         2,841,026           NONINTEREST EXPENSES           Salaries and employee benefits         2,056,633         1,936,050         6,019,666         5,709,723           Directors' expense         93,907         95,503         263,392         283,797           Purchased services         89,254         85,591         296,344         371,284           Travel         174,744         163,869         472,882         442,904           Occupancy and equipment         160,276         139,002         430,067         396,379           Communications         74,279         61,413         186,457         174,961           Advertising         78,844         69,560         275,213         227,207           Public and member relations         113,4300         95,562         423,643         307,308           Insu	Refunds from Farm Credit System								
Gain (loss) on other property owned, net         -         -         -         109,110           Gain (loss) on sake of premises and equipment, net         112,513         (495)         217,164         59,189           Other noninterest income         4,800         4,800         204,048         483,729           Total noninterest income         926,291         793,799         2,849,730         2,841,026           NONINTEREST EXPENSES           Salaries and employee benefits         2,056,633         1,936,050         6,019,666         5,709,723           Directors' expense         93,907         95,503         263,392         283,797           Purchased services         89,254         85,591         296,344         371,284           Travel         174,744         163,869         472,882         442,904           Occupancy and equipment         160,276         139,002         430,067         396,379           Communications         74,279         61,413         186,457         174,961           Advertising         78,844         69,560         275,213         227,207           Public and member relations         71,222         62,029         298,246         274,008           Supervisory and exam expense         13	Insurance Corporation								
Gain (loss) on sale of premises and equipment, net Other noninterest income         112,513         (495)         217,164         59,189           Other noninterest income         4,800         4,800         204,048         483,729           Total noninterest income         926,291         793,799         2,849,730         2,841,026           NONINTEREST EXPENSES           Salaries and employee benefits         2,056,633         1,936,050         6,019,666         5,709,723           Directors' expense         93,907         95,503         263,392         283,797           Purchased services         89,254         85,591         296,344         371,284           Travel         174,744         163,869         472,882         442,904           Occupancy and equipment         160,276         139,002         430,067         396,379           Communications         74,279         61,413         186,457         174,961           Advertising         78,844         69,560         275,213         227,207           Public and member relations         71,222         62,029         298,246         274,008           Supervisory and exam expense         134,300         95,562         423,643         307,300           Insurance Fund pre			524		453		1,620		1,526
Other nominterest income         4,800         4,800         204,048         483,729           Total noninterest income         926,291         793,799         2,849,730         2,841,026           NONINTEREST EXPENSES           Salaries and employee benefits         2,056,633         1,936,050         6,019,666         5,709,723           Directors' expense         93,907         95,503         263,392         283,797           Purchased services         89,254         85,591         296,344         371,284           Travel         174,744         163,869         472,882         442,04           Occupancy and equipment         160,276         139,002         430,067         396,379           Communications         74,279         61,413         186,457         174,961           Advertising         78,844         69,560         275,213         227,207           Public and member relations         71,222         62,029         298,246         274,008           Supervisory and exam expense         134,300         95,562         423,643         307,300           Insurance Fund premiums         168,729         159,802         117,152         138,961           Other components of net periodic postretirement benefit cost			-		-		-		109,110
Total noninterest income         926,291         793,799         2,849,730         2,841,026           NONINTEREST EXPENSES         Salaries and employee benefits         2,056,633         1,936,050         6,019,666         5,709,723           Directors' expense         93,907         95,503         263,392         283,797           Purchased services         89,254         85,591         296,344         371,284           Travel         174,744         163,869         472,882         442,904           Cocupancy and equipment         160,276         139,002         430,067         396,379           Communications         74,279         61,413         186,457         174,961           Advertising         78,844         69,560         275,213         227,207           Public and member relations         71,222         62,029         298,246         274,008           Supervisory and exam expense         134,300         95,562         423,643         307,300           Insurance Fund premiums         168,799         159,802         493,241         455,655           Other components of net periodic postretirement benefit cost         39,051         46,320         117,152         138,961           Other cominterest expenses         3,212,662	Gain (loss) on sale of premises and equipment, net		,		(495)		217,164		59,189
NONINTEREST EXPENSES   Salaries and employee benefits   2,056,633   1,936,050   6,019,666   5,709,723     Directors' expense   93,907   95,503   263,392   283,797     Purchased services   89,254   85,591   296,344   371,284     Travel   174,744   163,869   472,882   442,904     Occupancy and equipment   160,276   139,002   430,067   396,379     Communications   74,279   61,413   186,457   174,961     Advertising   78,844   69,560   275,213   227,207     Public and member relations   71,222   62,029   298,246   274,008     Supervisory and exam expense   134,300   95,562   423,643   307,300     Insurance Fund premiums   168,729   159,802   493,241   455,655     Other components of net periodic postretirement benefit cost   339,051   46,320   117,152   138,961     Other noninterest expense   71,423   63,996   191,997   172,963     Total noninterest expenses   3,212,662   2,978,697   9,468,300   8,955,142     Income before income taxes   3,372,535   3,258,112   10,386,948   10,126,421    Provision for (benefit from) income taxes   (1,024)   (1,200)   4,047   684     NET INCOME   3,373,559   3,259,312   10,382,901   10,125,737    Other comprehensive income:   Change in postretirement benefit plans   1,083   9,855   3,249   29,565     Income tax expense related to items of other comprehensive income (1,024)   (1,200)   4,047   684     Occupancy and equipment of tax expense related to items of other comprehensive income (1,024)   (1,200)   4,047   684     Occupancy and equipment of tax expense related to items of other comprehensive income (1,024)   (1,205)   (1,206)   (1,206)   (1,207)   (1,20	Other noninterest income								
Salaries and employee benefits         2,056,633         1,936,050         6,019,666         5,709,723           Directors' expense         93,907         95,503         263,392         283,797           Purchased services         89,254         85,591         296,344         371,284           Travel         174,744         163,869         472,882         442,904           Occupancy and equipment         160,276         139,002         430,067         396,379           Communications         74,279         61,413         186,457         174,961           Advertising         78,844         69,560         275,213         227,207           Public and member relations         71,222         62,029         298,246         274,008           Supervisory and exam expense         134,300         95,562         423,643         307,300           Insurance Fund premiums         168,729         159,802         493,241         455,655           Other components of net periodic postretirement         39,051         46,320         117,152         138,961           Other noninterest expense         71,423         63,996         191,997         172,963           Total noninterest expenses         3,212,662         2,978,697         9,468,300	Total noninterest income		926,291		793,799		2,849,730		2,841,026
Directors' expense         93,907         95,503         263,392         283,797           Purchased services         89,254         85,591         296,344         371,284           Travel         174,744         163,869         472,882         442,904           Occupancy and equipment         160,276         139,002         430,067         396,379           Communications         74,279         61,413         186,457         174,961           Advertising         78,844         69,560         275,213         227,207           Public and member relations         71,222         62,029         298,246         274,008           Supervisory and exam expense         134,300         95,562         423,643         307,300           Insurance Fund premiums         168,729         159,802         493,241         455,655           Other components of net periodic postretirement benefit cost         39,051         46,320         117,152         138,961           Other noninterest expense         71,423         63,996         191,997         172,963           Total noninterest expenses         3,212,662         2,978,697         9,468,300         8,955,142           Income before income taxes         1,024         (1,200)         4,047	NONINTEREST EXPENSES								
Purchased services         89,254         85,591         296,344         371,284           Travel         174,744         163,869         472,882         442,004           Occupancy and equipment         160,276         139,002         430,067         396,379           Communications         74,279         61,413         186,457         174,961           Advertising         78,844         69,560         275,213         227,207           Public and member relations         71,222         62,029         298,246         274,008           Supervisory and exam expense         134,300         95,562         423,643         307,300           Insurance Fund premiums         168,729         159,802         493,241         455,655           Other components of net periodic postretirement benefit cost         39,051         46,320         117,152         138,961           Other noninterest expenses         71,423         63,996         191,997         172,963           Total noninterest expenses         3,212,662         2,978,697         9,468,300         8,955,142           Income before income taxes         (1,024)         (1,200)         4,047         684           NET INCOME         3,373,559         3,259,312         10,382,901	Salaries and employee benefits		2,056,633		1,936,050		6,019,666		5,709,723
Travel         174,744         163,869         472,882         442,904           Occupancy and equipment         160,276         139,002         430,067         396,379           Communications         74,279         61,413         186,457         174,961           Advertising         78,844         69,560         275,213         227,207           Public and member relations         71,222         62,029         298,246         274,008           Supervisory and exam expense         134,300         95,562         423,643         307,300           Insurance Fund premiums         168,729         159,802         493,241         455,655           Other components of net periodic postretirement benefit cost         39,051         46,320         117,152         138,961           Other noninterest expenses         71,423         63,996         191,997         172,963           Total noninterest expenses         3,212,662         2,978,697         9,468,300         8,955,142           Income before income taxes         3,372,535         3,258,112         10,386,948         10,126,421           Other comprehensive income:         1,083         9,855         3,249         29,565           Change in postretirement benefit plans Income tax expense related to items of othe	Directors' expense				95,503				283,797
Occupancy and equipment         160,276         139,002         430,067         396,379           Communications         74,279         61,413         186,457         174,961           Advertising         78,844         69,560         275,213         227,207           Public and member relations         71,222         62,029         298,246         274,008           Supervisory and exam expense         134,300         95,562         423,643         307,300           Insurance Fund premiums         168,729         159,802         493,241         455,655           Other components of net periodic postretirement benefit cost         39,051         46,320         117,152         138,961           Other noninterest expense         71,423         63,996         191,997         172,963           Total noninterest expenses         3,212,662         2,978,697         9,468,300         8,955,142           Income before income taxes         3,372,535         3,258,112         10,386,948         10,126,421           Provision for (benefit from) income taxes         (1,024)         (1,200)         4,047         684           NET INCOME         3,373,559         3,259,312         10,382,901         10,125,737           Other comprehensive income         1,083			,				,		
Communications         74,279         61,413         188,457         174,961           Advertising         78,844         69,560         275,213         227,207           Public and member relations         71,222         62,029         298,246         274,008           Supervisory and exam expense         134,300         95,562         423,643         307,300           Insurance Fund premiums         168,729         159,802         493,241         455,655           Other components of net periodic postretirement benefit cost         39,051         46,320         117,152         138,961           Other noninterest expense         71,423         63,996         191,997         172,963           Total noninterest expenses         3,212,662         2,978,697         9,468,300         8,955,142           Income before income taxes         1,024         (1,200)         4,047         684           NET INCOME         3,373,559         3,259,312         10,382,901         10,125,737           Other comprehensive income:         1,083         9,855         3,249         29,565           Income tax expense related to items of other comprehensive income         1,083         9,855         3,249         29,565           Other comprehensive income         1,083 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Advertising         78,844         69,560         275,213         227,207           Public and member relations         71,222         62,029         298,246         274,008           Supervisory and exam expense         134,300         95,562         423,643         307,300           Insurance Fund premiums         168,729         159,802         493,241         455,655           Other components of net periodic postretirement benefit cost         39,051         46,320         117,152         138,961           Other noninterest expense         71,423         63,996         191,997         172,963           Total noninterest expenses         3,212,662         2,978,697         9,468,300         8,955,142           Income before income taxes         1,024         (1,200)         4,047         684           NET INCOME         3,373,559         3,259,312         10,382,901         10,125,737           Other comprehensive income:         1,083         9,855         3,249         29,565           Income tax expense related to items of other comprehensive income, net of tax         1,083         9,855         3,249         29,565			,				· · · · · · · · · · · · · · · · · · ·		
Public and member relations         71,222         62,029         298,246         274,008           Supervisory and exam expense         134,300         95,562         423,643         307,300           Insurance Fund premiums         168,729         159,802         493,241         455,655           Other components of net periodic postretirement benefit cost         39,051         46,320         117,152         138,961           Other noninterest expense         71,423         63,996         191,997         172,963           Total noninterest expenses         3,212,662         2,978,697         9,468,300         8,955,142           Income before income taxes         1,024         (1,200)         4,047         684           NET INCOME         3,373,559         3,259,312         10,382,901         10,125,737           Other comprehensive income:         1,083         9,855         3,249         29,565           Change in postretirement benefit plans Income tax expense related to items of other comprehensive income.         1,083         9,855         3,249         29,565           Other comprehensive income         1,083         9,855         3,249         29,565							,		
Supervisory and exam expense         134,300         95,562         423,643         307,300           Insurance Fund premiums         168,729         159,802         493,241         455,655           Other components of net periodic postretirement benefit cost         39,051         46,320         117,152         138,961           Other noninterest expense         71,423         63,996         191,997         172,963           Total noninterest expenses         3,212,662         2,978,697         9,468,300         8,955,142           Income before income taxes         3,372,535         3,258,112         10,386,948         10,126,421           Provision for (benefit from) income taxes         (1,024)         (1,200)         4,047         684           NET INCOME         3,373,559         3,259,312         10,382,901         10,125,737           Other comprehensive income:         1,083         9,855         3,249         29,565           Change in postretirement benefit plans Income tax expense related to items of other comprehensive income         1,083         9,855         3,249         29,565           Other comprehensive income         1,083         9,855         3,249         29,565	e e e e e e e e e e e e e e e e e e e		,				,		
Insurance Fund premiums         168,729         159,802         493,241         455,655           Other components of net periodic postretirement benefit cost         39,051         46,320         117,152         138,961           Other noninterest expense         71,423         63,996         191,997         172,963           Total noninterest expenses         3,212,662         2,978,697         9,468,300         8,955,142           Income before income taxes         3,372,535         3,258,112         10,386,948         10,126,421           Provision for (benefit from) income taxes         (1,024)         (1,200)         4,047         684           NET INCOME         3,373,559         3,259,312         10,382,901         10,125,737           Other comprehensive income:         1,083         9,855         3,249         29,565           Income tax expense related to items of other comprehensive income         1,083         9,855         3,249         29,565           Other comprehensive income         1,083         9,855         3,249         29,565									
Other components of net periodic postretirement benefit cost       39,051       46,320       117,152       138,961         Other noninterest expense       71,423       63,996       191,997       172,963         Total noninterest expenses       3,212,662       2,978,697       9,468,300       8,955,142         Income before income taxes       3,372,535       3,258,112       10,386,948       10,126,421         Provision for (benefit from) income taxes       (1,024)       (1,200)       4,047       684         NET INCOME       3,373,559       3,259,312       10,382,901       10,125,737         Other comprehensive income:       1,083       9,855       3,249       29,565         Income tax expense related to items of other comprehensive income       1,083       9,855       3,249       29,565         Other comprehensive income, net of tax       1,083       9,855       3,249       29,565			,				,		
benefit cost         39,051         46,320         117,152         138,961           Other noninterest expense         71,423         63,996         191,997         172,963           Total noninterest expenses         3,212,662         2,978,697         9,468,300         8,955,142           Income before income taxes         3,372,535         3,258,112         10,386,948         10,126,421           Provision for (benefit from) income taxes         (1,024)         (1,200)         4,047         684           NET INCOME         3,373,559         3,259,312         10,382,901         10,125,737           Other comprehensive income:         1,083         9,855         3,249         29,565           Income tax expense related to items of other comprehensive income         1,083         9,855         3,249         29,565           Other comprehensive income, net of tax         1,083         9,855         3,249         29,565			108,729		159,802		493,241		455,655
Other noninterest expense         71,423         63,996         191,997         172,963           Total noninterest expenses         3,212,662         2,978,697         9,468,300         8,955,142           Income before income taxes         3,372,535         3,258,112         10,386,948         10,126,421           Provision for (benefit from) income taxes         (1,024)         (1,200)         4,047         684           NET INCOME         3,373,559         3,259,312         10,382,901         10,125,737           Other comprehensive income:         1,083         9,855         3,249         29,565           Income tax expense related to items of other comprehensive income         1,083         9,855         3,249         29,565           Other comprehensive income, net of tax         1,083         9,855         3,249         29,565			20.051		46 220		117 152		129.061
Total noninterest expenses         3,212,662         2,978,697         9,468,300         8,955,142           Income before income taxes         3,372,535         3,258,112         10,386,948         10,126,421           Provision for (benefit from) income taxes         (1,024)         (1,200)         4,047         684           NET INCOME         3,373,559         3,259,312         10,382,901         10,125,737           Other comprehensive income:         1,083         9,855         3,249         29,565           Income tax expense related to items of other comprehensive income         1,083         9,855         3,249         29,565           Other comprehensive income, net of tax         1,083         9,855         3,249         29,565									
Income before income taxes         3,372,535         3,258,112         10,386,948         10,126,421           Provision for (benefit from) income taxes         (1,024)         (1,200)         4,047         684           NET INCOME         3,373,559         3,259,312         10,382,901         10,125,737           Other comprehensive income:         1,083         9,855         3,249         29,565           Income tax expense related to items of other comprehensive income         0ther comprehensive income, net of tax         1,083         9,855         3,249         29,565	=								
Provision for (benefit from) income taxes         (1,024)         (1,200)         4,047         684           NET INCOME         3,373,559         3,259,312         10,382,901         10,125,737           Other comprehensive income:         Change in postretirement benefit plans Income tax expense related to items of other comprehensive income         1,083         9,855         3,249         29,565           Other comprehensive income, net of tax         1,083         9,855         3,249         29,565									
NET INCOME         3,373,559         3,259,312         10,382,901         10,125,737           Other comprehensive income:         Change in postretirement benefit plans Income tax expense related to items of other comprehensive income         1,083         9,855         3,249         29,565           Other comprehensive income         0ther comprehensive income, net of tax         1,083         9,855         3,249         29,565							10,000,>10		10,120,121
Other comprehensive income:  Change in postretirement benefit plans Income tax expense related to items of other comprehensive income  Other comprehensive income, net of tax  1,083 9,855 3,249 29,565 3,249 29,565	· · · · · · · · · · · · · · · · · · ·								-
Change in postretirement benefit plans Income tax expense related to items of other comprehensive income Other comprehensive income, net of tax  1,083 9,855 3,249 29,565 3,249 29,565	NET INCOME		3,373,559		3,259,312		10,382,901		10,125,737
Income tax expense related to items of other comprehensive income Other comprehensive income, net of tax  1,083  9,855  3,249  29,565	1								
Other comprehensive income, net of tax         1,083         9,855         3,249         29,565	Income tax expense related to items of other		1,083		9,855		3,249		29,565
COMPREHENSIVE INCOME         \$ 3,374,642         \$ 3,269,167         \$ 10,386,150         \$ 10,155,302			1,083		9,855		3,249		29,565
	COMPREHENSIVE INCOME	\$	3,374,642	\$	3,269,167	\$	10,386,150	\$	10,155,302

The accompanying notes are an integral part of these combined financial statements.

# LOUISIANA LAND BANK, ACA

# CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY

(unaudited)

	Pa	npital Stock/ rticipation ertificates	itional -Capital	 ned Earnings Jnallocated	Con	Other nprehensive come (Loss)	Total Members' Equity
Balance at December 31, 2017	\$	2,733,540	\$ -	\$ 142,698,330	\$	(1,073,896)	\$ 144,357,974
Net income				10,125,737		20.565	10,125,737
Other comprehensive income			 	 10 125 727		29,565	 29,565
Comprehensive income		-	-	10,125,737		29,565	10,155,302
Capital stock/participation certificates and allocated retained earnings issued Preferred Stock retired		231,320					231,320
Capital stock/participation certificates and allocated retained earnings retired Patronage refunds:		(258,360)					(258,360)
Cash				2,439			2,439
Balance at September 30, 2018	\$	2,706,500	\$ -	\$ 152,826,506	\$	(1,044,331)	\$ 154,488,675
Balance at December 31, 2018	\$	2,684,080	\$ -	\$ 148,782,413	\$	(455,516)	\$ 151,010,977
Net income				10,382,901			10,382,901
Other comprehensive income			 	 		3,249	 3,249
Comprehensive income		-	-	10,382,901		3,249	10,386,150
Preferred Stock Issued Capital stock/participation certificates							
and allocated retained earnings issued		262,330					262,330
Capital stock/participation certificates							
and allocated retained earnings retired		(195,265)					(195,265)
Patronage refunds:							
Cash			 	 8,512	_		 8,512
Balance at September 30, 2019	\$	2,751,145	\$ 	\$ 159,173,826	\$	(452,267)	\$ 161,472,704

The accompanying notes are an integral part of these combined financial statements.

# LOUISIANA LAND BANK, ACA NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

### NOTE 1 — ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES:

The Louisiana Land Bank, ACA (Agricultural Credit Association), referred to as the Association, is a member-owned cooperative that provides credit and credit-related services to or for the benefit of eligible borrowers/stockholders for qualified agricultural purposes. The Association serves the parishes of Acadia, Allen, Ascension, Assumption, Avoyelles, Beauregard, Bienville, Bossier, Caddo, Calcasieu, Caldwell, Cameron, Catahoula, Claiborne, Concordia, DeSoto, East Baton Rouge, East Carroll, East Feliciana, Evangeline, Franklin, Grant, Iberville, Jackson, Jefferson, Jefferson Davis, Lafayette, Lafourche, LaSalle, Lincoln, Livingston, Madison, Morehouse, Natchitoches, Orleans, Ouachita, Plaquemines, Pointe Coupee, Rapides, Red River, Richland, Sabine, St. Bernard, St. Charles, St. Helena, St. James, St. John the Baptist, St. Landry, St. Martin, St. Mary, St. Tammany, Tangipahoa, Tensas, Terrebonne, Union, Vermillion, Vernon, Washington, Webster, West Baton Rouge, West Carroll, West Feliciana and Winn in the state of Louisiana.

The Association is a lending institution of the Farm Credit System (the System), which was established by Acts of Congress to meet the needs of American agriculture.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2018, as contained in the 2018 Annual Report to Stockholders.

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform with generally accepted accounting principles (GAAP), except for the inclusion of a statement of cash flows. GAAP require a business enterprise that provides a set of financial statements reporting both financial position and results of operations to also provide a statement of cash flows for each period for which results of operations are provided. In regulations issued by FCA, associations have the option to exclude statements of cash flows in interim financial statements. Therefore, the Association has elected not to include a statement of cash flows in these consolidated financial statements. These interim financial statements should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2018, as contained in the 2018 Annual Report to Stockholders. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2019. Descriptions of the significant accounting policies are included in the 2018 Annual Report to Stockholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In August 2018, the Financial Accounting Standards Board (FASB) issued guidance entitled "Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Cost." The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies where to present expense and payments in the financial statements. Early adoption is permitted. The guidance is to be applied on a retrospective or prospective basis to all implementation costs incurred after the date of adoption. The Association is evaluating the impact of adoption on the Association's financial condition and its results of operations.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans." The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis for all periods. The adoption of this guidance will not impact the Association's financial condition or its results of operations, but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement." The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance becomes effective for interim and annual periods beginning after December 15, 2019. Early adoption is permitted and an entity is permitted to early adopt any removal or modified disclosures and delay adoption of the additional disclosures

until their effective date. The adoption of this guidance will not impact the Association's financial condition or its results of operations, but will impact the fair value measurements disclosures.

In August 2017, the FASB issued guidance entitled "Targeted Improvements to Accounting for Hedging Activities." The guidance better aligns an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. The amendments in this guidance require an entity to present the earnings effect of the hedging instrument in the same income statement line item in which the earnings effect of the hedged item is reported. This guidance also addresses the timing of effectiveness testing, qualitative and quantitative effectiveness testing and components that can be excluded from effectiveness testing. This guidance became effective for interim and annual periods beginning after December 15, 2018. The adoption of this guidance did not materially impact the Association's financial condition or its results of operations but did impact the derivative disclosures.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-forsale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled "Leases." The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. The guidance and related amendments in this update became effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The adoption of this guidance did not materially impact the Association's financial condition and results of operations but did impact lease disclosures. The Association adopted this guidance on January 1, 2019 and upon adoption, recorded at \$262,652 in right of use asset and an equal lease liability.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The preparation of these consolidated financial statements requires the use of management's estimates. The results for the quarter ended September 30, 2019, are not necessarily indicative of the results to be expected for the year ended December 31, 2019. Certain amounts in the prior period's financial statements have been reclassified to conform to current financial statement presentation.

### NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES:

A summary of loans follows:

	September 30, 2019		
Loan Type	Amount	Amount	
Production agriculture:			
Real estate mortgage	\$ 668,413,740	\$ 644,522,468	
Production and			
intermediate term	70,877,993	57,117,423	
Agribusiness:			
Loans to cooperatives	15,152,275	12,656,537	
Processing and marketing	36,135,153	24,721,310	
Farm-related business	20,495,215	15,110,352	
Communication	7,529,646	2,498,464	
Energy	888,553	724,499	
Rural residential real estate	8,246,092	9,012,900	
Total	\$ 827,738,667	\$ 766,363,953	

The Association purchases or sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at September 30, 2019:

	Other Farm Credit Institutions		Non-Farm C	redit Institutions	Total		
	Participations	Participations	Participations	Participations	Participations	Participations	
	Purchased	Sold	Purchased	Sold	Purchased	Sold	
Real estate mortgage	\$ 1,981,197	\$ 19,581,055	\$ -	\$ -	\$ 1,981,197	\$ 19,581,055	
Production and intermediate term	6,832,905	-	-	-	6,832,905	-	
Agribusiness	32,705,231	37,498,907	-	-	32,705,231	37,498,907	
Communication	7,529,646	-	-	-	7,529,646	-	
Energy	888,553				888,553		
Total	\$ 49,937,532	\$ 57,079,962	\$ -	\$ -	\$ 49,937,532	\$ 57,079,962	

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

	September 30, 2019		December 31, 2018
Nonaccrual loans:	,	_	
Real estate mortgage	\$	3,488,986	\$ 3,421,393
Agribusiness		-	6,477
Rural residential real estate			203,473
Total nonaccrual loans		3,488,986	3,631,343
Accruing restructured loans:			
Real estate mortgage		3,643,976	3,299,450
Production and intermediate term		353,340	475,425
Rural residential real estate		149,321	32,672
Total accruing restructured loans		4,146,637	3,807,547
Accruing loans 90 days or more past due:			
Total accruing loans 90 days or more			
past due			
Total nonperforming loans		7,635,623	7,438,890
Total nonperforming assets	\$	7,635,623	\$ 7,438,890

One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable assets are expected to be fully collectible and represent the highest quality;
- Other assets especially mentioned (OAEM) assets are currently collectible but exhibit some potential weakness;
- Substandard assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- Doubtful assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- Loss assets are considered uncollectible.

The following table shows loans and related accrued interest as a percentage of total loans and related accrued interest receivable by loan type as of:

	September 30, 2019	December 31, 2018	
Real estate mortgage			
Acceptable	98.2 %	98.2	%
OAEM	1.0	1.0	
Substandard/doubtful	0.8	0.8	_
	100.0	100.0	
Production and intermediate term			
Acceptable	98.1	99.9	
OAEM	1.9	0.1	
Substandard/doubtful		-	_
	100.0	100.0	<del>_</del>
Agribusiness			
Acceptable	96.6	99.1	
OAEM	3.4	0.9	
Substandard/doubtful	-	-	
	100.0	100.0	
Energy and water/waste water			
Acceptable	77.0	69.2	
OAEM	23.0	30.8	
Substandard/doubtful		-	_
	100.0	100.0	_
Communication			
Acceptable	100.0	100.0	
OAEM	-	-	
Substandard/doubtful		-	_
	100.0	100.0	_
Rural residential real estate			
Acceptable	98.2	97.6	
OAEM	0.3	0.2	
Substandard/doubtful	1.5	2.2	
	100.0	100.0	_
Total loans			
Acceptable	98.1	98.4	
OAEM	1.3	0.9	
Substandard/doubtful	0.6	0.7	_
	100.0 %	100.0	_%

The following tables provide an age analysis of past due loans (including accrued interest) as of:

September 30, 2019	- 30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$2,017,308	\$ 631,603	\$2,648,911	\$ 675,845,491	\$678,494,402	<b>s</b> -
Production and intermediate term	368,352	-	368,352	71,793,747	72,162,099	-
Loans to cooperatives	-	-	-	15,709,156	15,709,156	-
Processing and marketing	-	-	-	36,230,575	36,230,575	-
Farm-related business	-	-	-	20,550,848	20,550,848	-
Communication	-	-	-	7,530,494	7,530,494	-
Energy	-	_	-	894,468	894,468	-
Rural residential real estate	128,185	-	128,185	8,152,937	8,281,122	-
Total	\$2,513,845	\$ 631,603	\$3,145,448	\$ 836,707,716	\$839,853,164	\$ -
December 31, 2018	- 30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less Than 30 Days Past Due	Total Loans	Recorded Investment >90 Days and Accruing
Real estate mortgage	\$ 1,552,874	\$ 713,700	\$ 2,266,574	\$ 648,821,909	\$ 651,088,483	\$ -
Production and intermediate term	176,466	-	176,466	58,045,247	58,221,713	-
Loans to cooperatives	-	-	-	12,809,856	12,809,856	-
Processing and marketing	-	-	-	24,804,124	24,804,124	-
Farm-related business	-	-	-	15,166,072	15,166,072	-
Communication	-	-	-	2,498,779	2,498,779	-
Energy	-	-	-	724,590	724,590	-
Rural residential real estate				9,047,955	9,047,955	
Total	\$ 1,729,340	\$ 713,700	\$ 2,443,040	\$ 771,918,532	\$ 774,361,572	\$ -

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct write-down of the investment.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

As of September 30, 2019, the total recorded investment of troubled debt restructured loans was \$5,621,948, including \$1,475,311 classified as nonaccrual and \$4,146,637 classified as accrual, with specific allowance for loan losses of \$1,722. As of September 30, 2019, commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring were \$11,737 at period end and \$0 at December 31, 2018.

The following tables present additional information regarding troubled debt restructurings, which includes both accrual and nonaccrual loans with troubled debt restructuring designation, that occurred during the nine months ended September 30, 2019. The premodification outstanding recorded investment represents the recorded investment of the loans as of the quarter end prior to the restructuring. The postmodification outstanding recorded investment represents the recorded investment of the loans as of the quarter end the restructuring occurred.

For the Three Months Ended	Premodifica	ation Outstanding	Postmodification Outstanding		
September 30, 2019	Records	ed Investment	Recorded Investment		
Troubled debt restructurings:					
Real estate mortgage	\$		\$	-	
Total	\$	-	\$	-	
For the Three Months Ended	Premodifica	ation Outstanding	Postmodific	ation Outstanding	
September 30, 2018	Records	ed Investment	Recorded Investment		
Troubled debt restructurings:					
Real estate mortgage	\$	196,977	\$	637,715	
Farm-related business		137,227		77,727	
Total	\$	334,204	\$	715,442	

For the Nine Months Ended	Premodific	ation Outstanding	Postmodification Outstanding		
September 30, 2019	Record	ed Investment	Recorded Investment		
Troubled debt restructurings:					
Real estate mortgage	\$		\$		
Total	\$	-	\$	-	
			Postmodification Outstanding		
For the Nine Months Ended	Premodific	ation Outstanding	Postmodific	cation Outstanding	
For the Nine Months Ended September 30, 2018		eation Outstanding  led Investment		cation Outstanding led Investment	
		· ·		· ·	
September 30, 2018		· ·		· ·	
September 30, 2018  Troubled debt restructurings:	Record	led Investment	Record	led Investment	

In restructurings where principal is forgiven, the amount of the forgiveness is immediately charged off. In restructurings where accrued interest is forgiven, the interest is reversed (if current year interest) or charged off (if prior year interest). Charge-offs recorded at the modification date were \$0 for the quarter ending September 30, 2019.

The predominant form of concession granted for troubled debt restructuring includes rate reduction and term extension. At times, these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case we assess all of the modified terms to determine if the overall modification qualifies as a troubled debt restructuring.

The following table presents information regarding loans that met the accounting criteria as a troubled debt restructuring and that occurred within the previous 12 months and for which there was a subsequent payment default during the period. A payment default is defined as a payment that is 30 days past due after the date the loan was restructured. There were no troubled debt restructuring that subsequently defaulted.

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table at:

	Loans Modified as TDF			s TDRs	TDRs in Nonaccrual Status*				
		September 30, 2019		December 31, 2018		September 30, 2019		December 31, 2018	
Real estate mortgage	\$	5,033,703	\$	5,402,092	\$	1,475,311	\$	2,102,643	
Production and intermediate term		353,340		475,425		-		-	
Farm-related business		-		6,477		-		6,477	
Rural residential real estate		234,905		165,642		-		132,969	
Total	\$	5,621,948	\$	6,049,636	\$	1,475,311	\$	2,242,089	

<sup>\*</sup>represents the portion of loans modified as TDRs that are in nonaccrual status

	September 30, 2019			December 31, 2018			
		Unpaid		Unpaid			
	Recorded	Principal	Related	Recorded	Principal	R	elated
	Investment	Balance <sup>a</sup>	Allowance	Investment	Balance	All	owance
Impaired loans with a related					·		
allowance for credit losses:							
Real estate mortgage	\$ 750,551	\$ 603,207	\$ 47,609	\$ 566,092	\$ 566,092	\$	44,460
Total	\$ 750,551	\$ 603,207	\$ 47,609	\$ 566,092	\$ 566,092	\$	44,460
Impaired loans with no related							
allowance for credit losses:							
Real estate mortgage	\$6,487,839	\$6,613,181	\$ -	\$ 6,134,748	\$ 6,260,190	\$	-
Production and intermediate term	341,668	342,853	-	456,240	457,470		-
Farm-related business	-	-	-	6,477	3,930,699		-
Rural residential real estate	148,485	148,485		236,025	239,509		
Total	\$6,977,992	\$7,104,518	\$ -	\$ 6,833,490	\$ 10,887,868	\$	-
Total impaired loans:							
Real estate mortgage	\$7,238,390	\$7,216,388	\$ 47,609	\$ 6,700,840	\$ 6,826,282	\$	44,460
Production and intermediate term	341,668	342,853	-	456,240	457,470		-
Farm-related business	-	-	-	6,477	3,930,699		-
Rural residential real estate	148,485	148,485		236,025	239,509		
Total	\$7,728,543	\$7,707,725	\$ 47,609	\$ 7,399,582	\$ 11,453,960	\$	44,460

<sup>&</sup>lt;sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

		For the Three Months Ended			For the Nine Months Ended				
	Septembe	tember 30, 2019 September 30, 2018		Septembe	r 30, 2019	September 30, 2018			
	Average	Interest	Average	Interest	Average	Interest	Average	Interest	
	Impaire d	Income	Impaired	Income	Impaire d	Income	Impaired	Income	
	Loans	Recognized	Loans	Recognized	Loans	Recognized	Loans	Recognized	
Impaired loans with a related									
allowance for credit losses:									
Real estate mortgage	\$ 562,157	\$ -	\$ 217,498	\$ 786	\$ 587,269	<b>\$</b> -	\$ 150,601	\$ 1,978	
Farm-related business	-	-	123,697	-	-	-	192,371	-	
Total	\$ 562,157	<b>\$</b> -	\$ 341,195	\$ 786	\$ 587,269	<b>\$</b> -	\$ 342,972	\$ 1,978	
Impaired loans with no related	<u> </u>								
allowance for credit losses:									
Real estate mortgage	\$5,883,478	\$ 98,138	\$5,990,907	\$ 78,583	\$5,781,233	\$ 282,096	\$6,319,330	\$ 255,351	
Production and intermediate term	341,663	4,313	456,240	5,744	375,536	14,099	501,250	18,331	
Rural residential real estate	209,821	23,143	253,800	388	218,438	23,822	349,459	3,872	
Total	\$6,434,962	\$ 125,594	\$6,700,947	\$ 84,715	\$6,375,207	\$ 320,017	\$7,170,039	\$ 277,554	
Total impaired loans:									
Real estate mortgage	\$6,445,635	\$ 98,138	\$6,208,405	\$ 79,369	\$ 6,368,503	\$ 282,096	\$6,469,931	\$ 257,329	
Production and intermediate term	341,663	4,313	456,240	5,744	375,536	14,099	501,250	18,331	
Farm-related business	-	-	123,697	-	-	-	192,371	-	
Rural residential real estate	209,821	23,143	253,800	388	218,438	23,822	349,459	3,872	
Total	\$6,997,119	\$ 125,594	\$7,042,142	\$ 85,501	\$6,962,476	\$ 320,017	\$7,513,011	\$ 279,532	

# A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

Allowance for Credit	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Lease Receivables	Total
Losses:								
Balance at June 30, 2019	3,965,013	486,040	458,929	218,762	2,107	96,797	-	5,227,648
Charge-offs	157	-	-	-	-	-	-	157
Recoveries	-	-	20,261	-	-	3,484	-	23,745
Provision for loan losses	28,897	102,782	(76,413)	29,861	(1,369)	8,976	-	92,732
Other	470	2,253	3,297	(649)	19			5,388
Balance at September 30, 2019	3,994,537	591,074	406,073	247,973	756	109,257	-	5,349,671
Balance at December 31, 2018	4,048,807	574,458	291,205	218,031	2,306	98,381	-	5,233,189
Charge-offs	(2,085)	-	-	-	-	-	-	(2,085)
Recoveries	-	-	114,286	-	-	3,484	-	117,770
Provision for loan losses	(53,971)	6,678	(9,512)	29,574	(1,771)	7,392	-	(21,611)
Other	1,785	9,937	10,094	369	222			22,407
Balance at September 30, 2019	3,994,537	591,074	406,073	247,973	756	109,257		5,349,671
Ending Balance: Individually evaluated for impairment	47,609	_	_	_	_	_	_	47,609
Collectively evaluated for	,							,
impairment	3,946,928	591,074	406,073	247,973	756	109,257	-	5,302,062
Balance at September 30, 2019	3,994,537	591,074	406,073	247,973	756	109,257	-	5,349,671
Balance at June 30, 2018	4,384,145	379,407	468,242	20,831	10,268	72,114	589	5,335,596
Charge-offs	4,364,143	3/9,40/	400,242	20,831	10,208	72,114	309	3,333,390
Recoveries		988	-		_	_	_	988
Provision for loan losses	(69,468)	74,787	(152,334)	98,949	(4,193)	12,294	_	(39,965)
Other	4,069	25,942	13,221	633	513	12,27	_	44,378
Balance at September 30, 2018	4,318,746	481,124	329,129	120,413	6,588	84,408	589	5,340,997
Balance at December 31, 2017	4,431,623	458,922	331,319	105,588	7,663	76,147	589	5,411,851
Charge-offs	(58,593)	(988)	-	-	-	-	-	(59,581)
Recoveries	26,651	988	-	10,208	-	-	-	37,847
Provision for loan losses	(85,741)	(8,807)	(19,755)	3,829	(1,714)	8,261	-	(103,927)
Other	4,806	31,009	17,565	788	639	- 04.400	- 500	54,807
Balance at September 30, 2018	4,318,746	481,124	329,129	120,413	6,588	84,408	589	5,340,997
Ending Balance: Individually evaluated for								
impairment Collectively evaluated for	38,041	-	104,680	-	-	-	-	142,721
impairment	4,280,705	481,124	224,449	120,413	6,588	84,408	589	5,198,276
Balance at September 30, 2018	4,318,746	481,124	329,129	120,413	6,588	84,408	589	5,340,997

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Lease Receivables	Total
Recorded Investments								
in Loans Outstanding:								
Ending Balance at								
September 30, 2019	678,494,403	72,162,098	72,490,579	7,530,494	894,468	8,281,122		839,853,164
Individually evaluated for								
impairment	7,278,408	353,340				149,321		7,781,069
Collectively evaluated for								
impairment	671,215,995	71,808,758	72,490,579	7,530,494	894,468	8,131,801		832,072,095
Loans acquired with								
deteriorated credit quality							-	-
Ending Balance at								
December 31, 2018	651,088,483	58,221,713	52,780,052	2,498,779	724,590	9,047,955		774,361,572
Individually evaluated for								
impairment	6,754,232	475,425	6,477			236,145		7,472,279
Collectively evaluated for								
impairment	644,334,251	57,746,288	52,773,575	2,498,779	724,590	8,811,810		766,889,293
Loans acquired with								
deteriorated credit quality								-

# **NOTE 3 — CAPITAL:**

The Association's board of directors has established a Capital Adequacy Plan (Plan) that includes the capital targets that are necessary to achieve the institution's capital adequacy goals as well as the minimum permanent capital standards. The Plan monitors projected dividends, equity retirements and other actions that may decrease the Association's permanent capital. In addition to factors that must be considered in meeting the minimum standards, the board of directors also monitors the following factors: capability of management; quality of operating policies, procedures and internal controls; quality and quantity of earnings; asset quality and the adequacy of the allowance for losses to absorb potential loss within the loan and lease portfolios; sufficiency of liquid funds; needs of an institution's customer base; and any other risk-oriented activities, such as funding and interest rate risk, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities or other conditions warranting additional capital. At least quarterly, management reviews the Association's goals and objectives with the board.

# Regulatory Capitalization Requirements

	RegulatoryC	onservation		As of		
Risk-adjusted:	Minimums	Buffer	Total	September 30, 2019		
Common equity tier 1 ratio	4.50%	2.50%	7.00%	17.20%		
Tier 1 capital ratio	6.00%	2.50%	8.50%	17.20%		
Total capital ratio	8.00%	2.50%	10.50%	17.83%		
Permanent capital ratio	7.00%	0.00%	7.00%	17.30%		
Non-risk-adjusted:						
Tier 1 leverage ratio	4.00%	1.00%	5.00%	17.64%		
UREE leverage ratio	1.50%	0.00%	1.50%	18.81%		

# Risk-adjusted Capital Ratios

	Common			
	equity	Tier 1	Total capital	Permanent
(dollars in thousands)	tier 1 ratio	capital ratio	ratio	capital ratio
Numerator:				
Unallocated retained earnings	156,401,454	156,401,454	156,401,454	156,401,454
Common Cooperative Equities:				
Statutory minimum purchased borrower stock	2,741,085	2,741,085	2,741,085	2,741,085
Allowance for loan losses and reserve for credit losses subject to certain limitations			5,422,641	
Regulatory Adjustments and Deductions:				
Amount of allocated investments in other System institutions	(12,414,225)	(12,414,225)	(12,414,225)	(12,414,225)
	146,728,314	146,728,314	152,150,955	146,728,314
Denominator:				
Risk-adjusted assets excluding allowance	865,624,304	865,624,304	865,624,304	865,624,304
Regulatory Adjustments and Deductions:				
Regulatory deductions included in total capital	(12,414,225)	(12,414,225)	(12,414,225)	(12,414,225)
Allowance for loan losses				(5,284,666)
	853,210,079	853,210,079	853,210,079	847,925,413

# Non-risk-adjusted Capital Ratios

	Tier 1	UREE
(dollars in thousands)	leverage ratio	leverage ratio
Numerator:		_
Unallocated retained earnings	156,401,454	156,401,454
Common Cooperative Equities:		
Statutory minimum purchased borrower stock	2,741,085	-
Regulatory Adjustments and Deductions:		
Amount of allocated investments in other System institutions	(12,414,225)	-
	146,728,314	156,401,454
Denominator:		
Total Assets	845,291,049	845,291,049
Regulatory Adjustments and Deductions:		-
Regulatory deductions included in tier 1 capital	(13,725,723)	(13,725,723)
	831,565,326	831,565,326

An additional component of equity is accumulated other comprehensive income, which is reported net of taxes, is as follows:

# Accum Other Comp Income (Loss)

September 30, 2019	Before Tax		<b>Deferred Tax</b>		Net of Tax	
Nonpension postretirement benefits	\$	3,342,789	\$	_	\$	3,342,789
Total	\$	3,342,789	\$		\$	3,342,789
September 30, 2018	E	Before Tax	Defe	rred Tax	1	Net of Tax
Nonpension postretirement benefits	\$	3,799,075	\$	-	\$	3,799,075
Total	\$	3,799,075	\$	_	\$	3,799,075

The Association's accumulated other comprehensive income (loss) relates entirely to its nonpension other postretirement benefits. Amortization of prior service (credits) cost and of actuarial (gain) loss are reflected in "Salaries and employee benefits" in the Consolidated Statement of Comprehensive Income. The following table summarizes the changes in accumulated other comprehensive income (loss) for the nine months ended September 30:

	2019	2018
Accumulated other comprehensive income (loss) at January 1	\$(455,516)	\$(1,073,896)
Amortization of prior service (credit) costs included		
in salaries and employee benefits	(22,633)	(28,690)
Amortization of actuarial (gain) loss included		
in salaries and employee benefits	25,882	58,255
Other comprehensive income (loss), net of tax	3,249	29,565
Accumulated other comprehensive income at September 30	\$ (452,267)	\$(1,044,331)

### NOTE 4 — INCOME TAXES:

Louisiana Land Bank, ACA conducts its business activities through two wholly-owned subsidiaries. Long-term mortgage lending activities are conducted through a wholly-owned FLCA subsidiary which is exempt from federal and state income tax. Short- and intermediate-term lending activities are conducted through a wholly-owned PCA subsidiary. The PCA subsidiary and the ACA holding company are subject to income tax. Louisiana Land Bank, ACA operates as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, Louisiana Land Bank, ACA can exclude from taxable income amounts distributed as qualified patronage dividends in the form of cash, stock or allocated retained earnings. Provisions for income taxes are made only on those taxable earnings that will not be distributed as qualified patronage dividends. Deferred taxes are recorded at the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the institution and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (more than 50 percent probability), based on management's estimate, that they will not be realized

# NOTE 5 — FAIR VALUE MEASUREMENTS:

FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 13 to the 2018 Annual Report to Stockholders for a more complete description.

Assets and liabilities measured at fair value on a recurring basis are summarized below:

<u>September 30, 2019</u>	Fair Valu	Total Fair		
	Level 1	Level 2	Level 3	Value
Assets:				
Assets held in nonqualified benefit trusts	\$ 9,269	-	-	\$ 9,269
Total assets	\$ 9,269			\$ 9,269

Assets and liabilities measured at fair value on a nonrecurring basis for each of the fair value hierarchy values are summarized below:

<b>September 30, 2019</b>	Fair Value Measurement Using			<b>Total Fair</b>	<b>Total Gains</b>			
	Lev	el 1	Lev	el 2	Level 3	Value	(Los	ses)
Assets:								
Loans*	\$	-	\$	-	\$747,580	\$ 747,580	\$	-
<u>December 31, 2018</u>	Fair Value Measurement Using				Total Fair	Total Fair Total Gains		
	Lev	el 1	Lev	el 2	Level 3	Value	(Los	ses)
Assets:								
Loans*	\$	-	\$	-	\$ 500,581	\$ 500,581	\$	-

<sup>\*</sup>Represents the fair value of certain loans that were evaluated for impairment under authoritative guidance "Accounting by Creditors for Impairment of a Loan." The fair value was based upon the underlying collateral since these were collateral-dependent loans for which real estate is the collateral.

# **Uncertainty of Fair Value Measurements**

For recurring fair value measurements categorized within Level 3 of the fair value hierarchy, the significant unobservable inputs used in the fair value measurement of the mortgage-backed securities are prepayment rates, probability of default and loss severity in the event of default. Significant increases (decreases) in any of those inputs in isolation would have resulted in a significantly lower (higher) fair value measurement.

Generally, a change in the assumption used for the probability of default would have been accompanied by a directionally similar change in the assumption used for the loss severity and a directionally opposite change in the assumption used for prepayment rates.

Quoted market prices are generally not available for the instruments presented below. Accordingly, fair values are based on internal models that consider judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

# **Valuation Techniques**

As more fully discussed in Note 13 to the 2018 Annual Report to Stockholders, authoritative guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represent a brief summary of the valuation techniques used for the Association's assets and liabilities. For a more complete description, see Notes to the 2018 Annual Report to Stockholders.

Standby Letters of Credit

The fair value of letters of credit approximate the fees currently charged for similar agreements or the estimated cost to terminate or otherwise settle similar obligations.

Assets Held in Nonqualified Benefits Trusts

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

## Loans Evaluated for Impairment

For certain loans evaluated for impairment under FASB impairment guidance, the fair value is based upon the underlying collateral since the loans are collateral-dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, a majority of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. The fair value of these loans would fall under Level 2 of the hierarchy if the process uses independent appraisals and other market-based information.

# Other Property Owned

Other property owned is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of the other property owned involves the use of independent appraisals and other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. As a result, these fair value measurements fall within Level 3 of the hierarchy.

Cash

For cash, the carrying amount is a reasonable estimate of fair value.

### Loans

Fair value is estimated by discounting the expected future cash flows using the Associations' current interest rates at which similar loans would be made to borrowers with similar credit risk. The discount rates are based on the Associations' current loan origination rates as well as management's estimates of credit risk. Management has no basis to determine whether the fair values presented would be indicative of the value negotiated in an actual sale and could be less.

For purposes of estimating fair value of accruing loans, the loan portfolio is segregated into pools of loans with homogeneous characteristics. Expected future cash flows, primarily based on contractual terms, and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

The fair value of loans in nonaccrual status that are current as to principal and interest is estimated as described above, with appropriately higher interest rates which reflect the uncertainty of continued cash flows. For collateral-dependent impaired loans, it is assumed that collection will result only from the disposition of the underlying collateral.

### Commitments to Extend Credit

The fair value of commitments is estimated using the fees currently charged for similar agreements, taking into account the remaining terms of the agreements and the creditworthiness of the counterparties. For fixed-rate loan commitments, estimated fair value also considers the difference between current levels of interest rates and the committed rates.

# **NOTE 6 — EMPLOYEE BENEFIT PLANS:**

The following table summarizes the components of net periodic benefit costs of nonpension other postretirement employee benefits for the three months ended September 30:

# Three months ended September 30:

	Other Benefits			
	2019		2018	
Service cost	\$	14,498	\$	19,636
Interest cost		37,967		36,466
Amortization of prior service (credits) costs		(7,544)		(9,564)
Amortization of net actuarial (gain) loss		8,627		19,418
Net periodic benefit cost	\$	53,548	\$	65,956
Nine months ended September 30:				
	Other Benefits			
	2019		2018	
Service cost	\$	43,494	\$	58,908
Interest cost		113,900		109,399
Amortization of prior service (credits) costs		(22,631)		(28,691)
Amortization of net actuarial (gain) loss		25,882		58,253
Net periodic benefit cost	\$	160,645	\$	197,869

The Association's liability for the unfunded accumulated obligation for these benefits at September 30, 2019, was \$3,342,789 and is included in "Other Liabilities" in the balance sheet.

The components of net periodic benefit cost other than the service cost component are included in the line item "other components of net periodic postretirement benefit cost" in the income statement.

The structure of the district's defined benefit pension plan is characterized as multiemployer since the assets, liabilities and cost of the plan are not segregated or separately accounted for by participating employers (bank and associations). The Association recognizes its amortized annual contributions to the plan as an expense. The Association contributed \$331,236 during the year ended December 31, 2018, that expects to contribute \$372,502 to the district's defined benefit pension plan in 2018. As of September 30, 2019, \$279,378 of contributions have been made. The Association presently anticipates contributing an additional \$93,124 to fund the defined benefit pension plan in 2019.

# NOTE 7 — COMMITMENTS AND CONTINGENT LIABILITIES:

The Association is involved in various legal proceedings in the normal course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association. At September 30, 2019, \$73,653,590 of commitment and \$449,795 of commercial letters of credit were outstanding.

# NOTE 8 — SUBSEQUENT EVENTS:

The Association has evaluated subsequent events through November 7, 2019, which is the date the financial statements were issued and there are no significant events requiring disclosure as of this date that we are aware of.