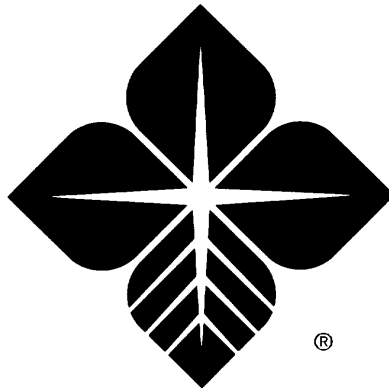


# **LOUISIANA LAND BANK, ACA**

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## **FINANCIAL REPORT**

**For the Quarter Ended and Three Months Ended  
March 31, 2019**

**REPORT OF MANAGEMENT**

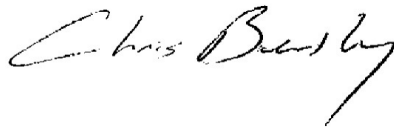
The undersigned certify that we have reviewed this report, that it has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of our knowledge and belief.



F. Stephen Austin, Chief Executive Officer  
*May 8, 2019*



James Mark Morgan, Chairman, Board of Directors  
*May 8, 2019*



Christopher E. Bentley, Chief Financial Officer  
*May 8, 2019*

**LOUISIANA LAND BANK, ACA  
MANAGEMENT'S DISCUSSION AND ANALYSIS**

The following commentary reviews the financial performance of the Louisiana Land Bank, ACA (Agricultural Credit Association), referred to as the Association, for the quarter ended March 31, 2019. These comments should be read in conjunction with the accompanying financial statements and the December 31, 2018 Annual Report to Stockholders.

The Association is a member of the Farm Credit System (System), a nationwide network of cooperatively owned financial institutions established by and subject to the provisions of the Farm Credit Act of 1971, as amended, and the regulations of the Farm Credit Administration (FCA) promulgated thereunder.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The consolidated financial statements were prepared under the oversight of the Association's audit committee.

**Significant Events:**

During the first quarter of 2019, the Association's board of directors (Board) paid a patronage of \$7,319,679 million to eligible stockholders from 2018 earnings. The patronage is in the form of a qualified patronage distribution. The patronage distribution increased by just over 4 percent when compared to the distribution paid in 2018. This marks the seventh consecutive year that the Association has increased and paid a cash patronage to eligible borrowers.

In March 2019, the Farm Credit System Insurance Corporation (FCSIC) Board approved the refund of \$66.1 million in excess insurance fund balances to Farm Credit System banks. The FCSIC was created by Congress in 1987 to enhance the financial integrity of the Farm Credit System by ensuring timely payment of System debt and interest. The Association's allocated portion of the refund was \$159,283 and was recognized as other income.

**Loan Portfolio:**

Total loans outstanding at March 31, 2019, including nonaccrual loans and sales contracts, were \$788,138,547 compared to \$766,363,953 at December 31, 2018, reflecting an increase of approximately 2.8 percent. Nonaccrual loans as a percentage of total loans outstanding were 0.4 percent at March 31, 2019, compared to 0.5 percent at December 31, 2018.

	<b>March 31, 2019</b>	December 31, 2018
Total Loans		
Acceptable	98.4	98.4
Other Assets Especially Mentioned	1.0	0.9
Substandard/Doubtful	0.6	0.7
	100.0 %	100.0 %

The Association recorded \$81,712 in recoveries and \$0 in charge-offs for the quarter ended March 31, 2019, and \$10,208 in recoveries and \$59,581 in charge-offs for the same period in 2018. The Association's allowance for loan losses was 0.7 percent and 0.7 percent of total loans outstanding as of March 31, 2019, and December 31, 2018, respectively.

**Risk Exposure:**

High-risk assets include nonaccrual loans, loans that are past due 90 days or more and still accruing interest, formally restructured loans and other property owned. The following table illustrates the Association's components and trends of high-risk assets.

	<b>March 31, 2019</b>		December 31, 2018	
	<b>Amount</b>	<b>%</b>	Amount	%
Nonaccrual	\$ 2,878,971	40.5%	\$ 3,631,343	48.8%
Formally restructured	4,227,436	59.5%	3,807,547	51.2%
Total	\$ 7,106,407	100.0%	\$ 7,438,890	100.0%

## Results of Operations:

The Association had net income of \$3,584,872 for the three months ended March 31, 2019, as compared to net income of \$3,705,263 for the same period in 2018, reflecting a decrease of 3.3 percent. Net interest income was \$5,613,799 for the three ended March 31, 2019, compared to \$5,354,976 for the same period in 2018.

	Three months ended			
	March 31, 2019		March 31, 2018	
	Average Balance	Interest	Average Balance	Interest
Loans	\$ 777,186,805	\$ 10,294,709	\$ 749,314,840	\$ 9,024,835
Total interest-earning assets	777,186,805	10,294,709	749,314,840	9,024,835
Interest-bearing liabilities	632,036,149	4,680,910	608,631,950	3,669,859
Impact of capital	\$ 145,150,656		\$ 140,682,890	
Net interest income		<u>\$ 5,613,799</u>		<u>\$ 5,354,976</u>
	<b>2019</b>		<b>2018</b>	
	<b>Average Yield</b>		<b>Average Yield</b>	
Yield on loans	5.37%		4.88%	
Total yield on interest-earning assets	5.37%		4.88%	
Cost of interest-bearing liabilities	3.00%		2.45%	
Interest rate spread	2.37%		2.43%	
Net interest income as a percentage of average earning assets	2.93%		2.90%	

	Three months ended:		
	March 31, 2019 vs. March 31, 2018		
	Increase (decrease) due to		
	Volume	Rate	Total
Interest income - loans	\$ 335,696	\$ 934,178	\$ 1,269,874
Total interest income	335,696	934,178	1,269,874
Interest expense	141,122	869,929	1,011,051
Net interest income	<u>\$ 194,575</u>	<u>\$ 64,248</u>	<u>\$ 258,823</u>

Interest income for the three months ended March 31, 2019, increased by \$1,269,874 or 14.1 percent from the same period of 2018, primarily due to an increase in average rate. Interest expense for the three months ended March 31, 2019, increased by \$1,011,051 or 27.6 percent, from the same period of 2018 due to an increase in average rate. Average loan volume for the first quarter of 2019 was \$777,186,805 compared to \$749,314,840 in the first quarter of 2018. The average net interest rate spread on the loan portfolio for the first quarter of 2019 was 2.37 percent, compared to 2.43 percent in the first quarter of 2018.

The Association received \$280,303 more in 2018 from the Farm Credit System Insurance Corporation refund than in 2019. The Association currently has no acquired property on the books and has had no related acquired property activity during 2019. During the first quarter of 2018, the Association sold acquired property for a gain of \$109,690. Purchased Service expense declined compared to prior year's quarter and management does not anticipate any new or large purchases service related expense. Travel related expenses increased compared to prior year primarily due to staff meetings and new operating software development related meetings.

The Association is progressing with a statewide rollout of a VOIP phone system and there should be long term cost savings related to this update. The Association pays for secure storage for archived files. A significant amount of files were recently moved to secure storage and the Association paid the fee for these services during the first quarter. There was no storage related expense in the 1<sup>st</sup> quarter of 2018 and this expense is recorded in Other Noninterest Expense.

Advertising and Public & Member Relation expense increased significantly during the first quarter of 2019. The Public and Member relation expense is anticipated to decline significantly during the remainder of the year while advertising expense will continue to be a key strategic expense throughout the year. The Association completed construction of the new Tallulah branch office in late 2018. The building is fully functional and the lease for the previous office space has been terminated.

The Association accrues for the patronage payment at the end of the fiscal year then makes the payment late in the first quarter of the following year. This is what drives the variance related to the patronage distributions payables and other liabilities in the financials. The Association sees an influx of payments at the end of the year and this causes a variance in our receivables from the district bank in regards to our cash management operations. Association pre-paid activity is the primary driver for the increase in other assets.

### Liquidity and Funding Sources:

The Association secures the majority of its lendable funds from the Farm Credit Bank of Texas (the Bank), which obtains its funds through the issuance of System-wide obligations and with lendable equity. The following schedule summarizes the Association's borrowings.

	<b>March 31, 2019</b>	<b>December 31, 2018</b>
Note payable to the bank	<b>\$ 645,756,907</b>	\$ 623,657,708
Accrued interest on note payable	<b>1,640,877</b>	1,566,591
Total	<b>\$ 647,397,784</b>	\$ 625,224,299

The Association operates under a general financing agreement (GFA) with the Bank. The current GFA is effective through September 30, 2020. The primary source of liquidity and funding for the Association is a direct loan from the Bank. The outstanding balance of \$645,756,907 as of March 31, 2019, is recorded as a liability on the Association's balance sheet. The note carried a weighted average interest rate of 3.02 percent at March 31, 2019. The indebtedness is collateralized by a pledge of substantially all of the Association's assets to the Bank and is governed by the GFA. The increase in note payable to the Bank and related accrued interest payable since December 31, 2018, is due to the Association's increase in accrual loan volume.

The Association's own funds, which represent the amount of the Association's loan portfolio funded by the Association's equity, were \$141,646,207 at March 31, 2019. The maximum amount the Association may borrow from the Bank as of March 31, 2019, was \$785,000,000 as defined by the GFA. The indebtedness continues in effect until the expiration date of the GFA, which is September 30, 2020, unless sooner terminated by the Bank upon the occurrence of an event of default, or by the Association, in the event of a breach of this agreement by the Bank, upon giving the Bank 30 calendar days' prior written notice, or in all other circumstances, upon giving the Bank 120 days' prior written notice.

### Capital Resources:

The Association's capital position increased by \$3,585,840 at March 31, 2019, compared to December 31, 2018. The Association's debt as a percentage of members' equity was 4.25:1 as of March 31, 2019, compared to 4.23:1 as of December 31, 2018.

Farm Credit Administration regulations require us to maintain minimums for various regulatory capital ratios. New regulations became effective January 1, 2017, which replaced the previously required core surplus and total surplus ratios with common equity tier 1, tier 1 capital, and total capital risk-based capital ratios. The new regulations also added tier 1 leverage and unallocated retained earnings and equivalents (UREE) ratios. The permanent capital ratio continues to remain in effect, with some modifications to align with the new regulations. As of March 31, 2019, the Association exceeded all regulatory capital requirements.

### Significant Recent Accounting Pronouncements:

In August 2018, the Financial Accounting Standards Board (FASB) issued guidance entitled "Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Cost." The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies where to present expense and payments in the financial statements. Early adoption is permitted. The guidance is to be applied on a retrospective or prospective basis to all implementation costs incurred after the date of adoption. The Association is evaluating the impact of adoption on the Association's financial condition and its results of operations.

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans.” The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis for all periods. The adoption of this guidance will not impact the Association’s financial condition or its results of operations, but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement.” The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance becomes effective for interim and annual periods beginning after December 15, 2019. Early adoption is permitted and an entity is permitted to early adopt any removal or modified disclosures and delay adoption of the additional disclosures until their effective date. The adoption of this guidance will not impact the Association’s financial condition or its results of operations, but will impact the fair value measurements disclosures.

In August 2017, the FASB issued guidance entitled “Targeted Improvements to Accounting for Hedging Activities.” The guidance better aligns an entity’s risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. The amendments in this guidance require an entity to present the earnings effect of the hedging instrument in the same income statement line item in which the earnings effect of the hedged item is reported. This guidance also addresses the timing of effectiveness testing, qualitative and quantitative effectiveness testing and components that can be excluded from effectiveness testing. This guidance became effective for interim and annual periods beginning after December 15, 2018. The adoption of this guidance did not materially impact the Association’s financial condition or its results of operations but did impact the derivative disclosures.

In June 2016, the FASB issued guidance entitled “Measurement of Credit Losses on Financial Instruments.” The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled “Leases.” The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. The guidance and related amendments in this update became effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The adoption of this guidance did not materially impact the Association’s financial condition and results of operations but did impact lease disclosures. The Association adopted this guidance on January 1, 2019 and upon adoption, recorded at \$x million right of use asset, a \$x million lease liability and a \$x million adjustment to retained earnings.

#### **Relationship With the Farm Credit Bank of Texas:**

The Association’s financial condition may be impacted by factors that affect the Bank. The financial condition and results of operations of the Bank may materially affect the stockholder’s investment in the Association. The Management’s Discussion and Analysis and Notes to Financial Statements contained in the 2018 Annual Report of Louisiana Land Bank, ACA more fully describe the Association’s relationship with the Bank.

The annual and quarterly stockholder reports of the Bank are available free of charge, upon request. These reports can be obtained by writing to Farm Credit Bank of Texas, Corporate Communications, P.O. Box 202590, Austin, Texas 78720, or by calling (512) 483-9204. The annual and quarterly stockholder reports for the Bank are also available on its website at [www.farmcreditbank.com](http://www.farmcreditbank.com).

The Association’s quarterly stockholder reports are also available free of charge, upon request. These reports can be obtained by writing to Louisiana Land Bank, ACA, 2413 Tower Drive, Monroe, La. 71201 or calling 318-387-7535. The annual and quarterly stockholder reports for the Association are also available on its website at [www.louisianalandbank.com](http://www.louisianalandbank.com). Copies of the Association’s quarterly stockholder reports can also be requested by e-mailing [debbie.bond@louisianalandbank.com](mailto:debbie.bond@louisianalandbank.com).

## CONSOLIDATED BALANCE SHEET

	<b>March 31, 2019 (unaudited)</b>	<b>December 31, 2018</b>
<b><u>ASSETS</u></b>		
Cash	\$ 67,330	\$ 303,047
Loans	788,138,547	766,363,953
Less: allowance for loan losses	5,214,021	5,233,189
Net loans	782,924,526	761,130,764
Accrued interest receivable	8,792,346	7,997,619
Investment in and receivable from the Farm Credit Bank of Texas:		
Capital stock	12,414,225	12,414,225
Other	1,325,536	2,335,883
Premises and equipment, net	4,761,365	4,463,309
Other assets	1,159,911	523,845
Total assets	\$ 811,445,239	\$ 789,168,692
<b><u>LIABILITIES</u></b>		
Note payable to the Farm Credit Bank of Texas	\$ 645,756,907	\$ 623,657,708
Accrued interest payable	1,640,877	1,566,591
Drafts outstanding	47,115	387,850
Patronage distributions payable	1,350	7,300,038
Other liabilities	9,402,173	5,245,528
Total liabilities	656,848,422	638,157,715
<b><u>MEMBERS' EQUITY</u></b>		
Capital stock and participation certificates	2,703,645	2,684,080
Unallocated retained earnings	152,347,605	148,782,413
Accumulated other comprehensive income (loss)	(454,433)	(455,516)
Total members' equity	154,596,817	151,010,977
Total liabilities and members' equity	\$ 811,445,239	\$ 789,168,692

The accompanying notes are an integral part of these combined financial statements.

LOUISIANA LAND BANK, ACA

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited)

	Three months ended	
	March 31,	
	2019	2018
<b><u>INTEREST INCOME</u></b>		
Loans	\$ 10,294,709	\$ 9,024,835
Total interest income	<u>10,294,709</u>	<u>9,024,835</u>
<b><u>INTEREST EXPENSE</u></b>		
Note payable to the Farm Credit Bank of Texas	4,680,910	3,669,859
Total interest expense	<u>4,680,910</u>	<u>3,669,859</u>
Net interest income	5,613,799	5,354,976
<b><u>PROVISION FOR LOAN LOSSES</u></b>		
	(86,412)	1,155
Net interest income after provision for loan losses	<u>5,700,211</u>	<u>5,353,821</u>
<b><u>NONINTEREST INCOME</u></b>		
Income from the Farm Credit Bank of Texas:		
Patronage income	667,648	620,856
Loan fees	78,939	68,220
Refunds from Farm Credit System		
Insurance Corporation	159,283	439,586
Financially related services income	432	426
Gain (loss) on other property owned, net	-	109,690
Gain (loss) on sale of premises and equipment, net	-	60
Other noninterest income	<u>35,165</u>	<u>34,543</u>
Total noninterest income	<u>941,467</u>	<u>1,273,381</u>
<b><u>NONINTEREST EXPENSES</u></b>		
Salaries and employee benefits	1,959,195	1,898,497
Directors' expense	80,196	90,426
Purchased services	96,074	120,989
Travel	127,649	111,736
Occupancy and equipment	124,979	115,262
Communications	50,132	55,891
Advertising	104,402	58,484
Public and member relations	114,317	93,656
Supervisory and exam expense	134,122	138,683
Insurance Fund premiums	128,422	124,105
Other components of net periodic postretirement benefit cost	39,051	46,320
Other noninterest expense	<u>95,111</u>	<u>67,672</u>
Total noninterest expenses	<u>3,053,650</u>	<u>2,921,721</u>
Income before income taxes	<u>3,588,028</u>	<u>3,705,481</u>
Provision for (benefit from) income taxes	<u>3,156</u>	<u>218</u>
<b>NET INCOME</b>	<u>3,584,872</u>	<u>3,705,263</u>
Other comprehensive income:		
Change in postretirement benefit plans	1,083	9,855
Other comprehensive income, net of tax	<u>1,083</u>	<u>9,855</u>
<b>COMPREHENSIVE INCOME</b>	<u>\$ 3,585,955</u>	<u>\$ 3,715,118</u>

The accompanying notes are an integral part of these combined financial statements.



LOUISIANA LAND BANK, ACA

CONSOLIDATED STATEMENT OF CHANGES IN MEMBERS' EQUITY

(unaudited)

	Capital Stock/ Participation Certificates	Retained Earnings		Accumulated Other Comprehensive Income (Loss)	Total Members' Equity
		Allocated	Unallocated		
Balance at December 31, 2017	\$ 2,733,540	\$ -	\$ 142,698,330	\$ (1,073,896)	\$ 144,357,974
Net income			3,705,263		3,705,263
Other comprehensive income				9,855	9,855
Comprehensive income			3,705,263	9,855	3,715,118
Preferred Stock Issued					
Capital stock/participation certificates and allocated retained earnings issued	78,175				78,175
Preferred Stock retired					
Capital stock/participation certificates and allocated retained earnings retired	(65,805)				(65,805)
Patronage refunds:					
Cash			2,439		2,439
Balance at March 31, 2018	<u>\$ 2,745,910</u>	<u>\$ -</u>	<u>\$ 146,406,032</u>	<u>\$ (1,064,041)</u>	<u>\$ 148,087,901</u>
Balance at December 31, 2018	\$ 2,684,080	\$ -	\$ 148,782,413	\$ (455,516)	\$ 151,010,977
Net income			3,584,872		3,584,872
Other comprehensive income				1,083	1,083
Comprehensive income			3,584,872	1,083	3,585,955
Preferred Stock Issued					
Capital stock/participation certificates and allocated retained earnings issued	78,050				78,050
Preferred Stock retired					
Capital stock/participation certificates and allocated retained earnings retired	(58,485)				(58,485)
Patronage refunds:					
Cash			(19,680)		(19,680)
Balance at March 31, 2019	<u>\$ 2,703,645</u>	<u>\$ -</u>	<u>\$ 152,347,605</u>	<u>\$ (454,433)</u>	<u>\$ 154,596,817</u>

The accompanying notes are an integral part of these combined financial statements.

**LOUISIANA LAND BANK, ACA**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
(UNAUDITED)

**NOTE 1 — ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES:**

The Louisiana Land Bank, ACA (Agricultural Credit Association), referred to as the Association, is a member-owned cooperative that provides credit and credit-related services to or for the benefit of eligible borrowers/stockholders for qualified agricultural purposes. The Association serves the parishes of Acadia, Allen, Ascension, Assumption, Avoyelles, Beauregard, Bienville, Bossier, Caddo, Calcasieu, Caldwell, Cameron, Catahoula, Claiborne, Concordia, DeSoto, East Baton Rouge, East Carroll, East Feliciana, Evangeline, Franklin, Grant, Iberia, Iberville, Jackson, Jefferson, Jefferson Davis, Lafayette, Lafourche, LaSalle, Lincoln, Livingston, Madison, Morehouse, Natchitoches, Orleans, Ouachita, Plaquemines, Pointe Coupee, Rapides, Red River, Richland, Sabine, St. Bernard, St. Charles, St. Helena, St. James, St. John the Baptist, St. Landry, St. Martin, St. Mary, St. Tammany, Tangipahoa, Tensas, Terrebonne, Union, Vermillion, Vernon, Washington, Webster, West Baton Rouge, West Carroll, West Feliciana and Winn in the state of Louisiana.

The Association is a lending institution of the Farm Credit System (the System), which was established by Acts of Congress to meet the needs of American agriculture

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2018, as contained in the 2018 Annual Report to Stockholders.

In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform with generally accepted accounting principles (GAAP), except for the inclusion of a statement of cash flows. GAAP require a business enterprise that provides a set of financial statements reporting both financial position and results of operations to also provide a statement of cash flows for each period for which results of operations are provided. In regulations issued by FCA, associations have the option to exclude statements of cash flows in interim financial statements. Therefore, the Association has elected not to include a statement of cash flows in these consolidated financial statements. These interim financial statements should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2018, as contained in the 2018 Annual Report to Stockholders. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2019. Descriptions of the significant accounting policies are included in the 2018 Annual Report to Stockholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

In August 2018, the Financial Accounting Standards Board (FASB) issued guidance entitled “Customer’s Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Cost.” The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance becomes effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies where to present expense and payments in the financial statements. Early adoption is permitted. The guidance is to be applied on a retrospective or prospective basis to all implementation costs incurred after the date of adoption. The Association is evaluating the impact of adoption on the Association’s financial condition and its results of operations.

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans.” The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis for all periods. The adoption of this guidance will not impact the Association’s financial condition or its results of operations, but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled “Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement.” The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance becomes effective for interim and annual periods beginning after December 15, 2019. Early adoption is permitted and an entity is permitted to early adopt any removal or modified disclosures and delay adoption of the additional disclosures

until their effective date. The adoption of this guidance will not impact the Association's financial condition or its results of operations, but will impact the fair value measurements disclosures.

In August 2017, the FASB issued guidance entitled "Targeted Improvements to Accounting for Hedging Activities." The guidance better aligns an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. The amendments in this guidance require an entity to present the earnings effect of the hedging instrument in the same income statement line item in which the earnings effect of the hedged item is reported. This guidance also addresses the timing of effectiveness testing, qualitative and quantitative effectiveness testing and components that can be excluded from effectiveness testing. This guidance became effective for interim and annual periods beginning after December 15, 2018. The Association has no derivative or hedge transactions, therefore the guidance isn't applicable.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance becomes effective for interim and annual periods beginning after December 15, 2020, with early application permitted. The Association is evaluating the impact of adoption on its financial condition and results of operations.

In February 2016, the FASB issued guidance entitled "Leases." The guidance requires the recognition by lessees of lease assets and lease liabilities on the balance sheet for the rights and obligations created by those leases. Leases with lease terms of more than 12 months are impacted by this guidance. The guidance and related amendments in this update became effective for interim and annual periods beginning after December 15, 2018, with early application permitted. The adoption of this guidance did not materially impact the Association's financial condition and results of operations but did impact lease disclosures. The Association adopted this guidance on January 1, 2019 and upon adoption, recorded a \$262,652 right of use asset and a \$262,652 lease liability.

In February 2016, the FASB issued a new standard related to leases to increase transparency and comparability among organizations by requiring the recognition of right-of-use ("ROU") assets and lease liabilities on the balance sheet. Most prominent among the changes in the standard is the recognition of ROU assets and lease liabilities by lessees for those leases classified as operating leases under current GAAP. Under the standard, disclosures are required to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases.

The Association adopted the FASB guidance entitled "Leases" (topic 842) effective January 1, 2019 electing the package of practical expedients permitted under the transition guidance, which among other things, allowed the Association to carry forward the historical lease classification. We also elected the hindsight practical expedient to determine the lease term for existing leases.

#### Other Assets and Other Liabilities

The Association has elected the short-term lease exception under ASC 842 allowing the lessee not to recognize right-to-use assets and least liabilities arising from leases with lease terms of 12 months or less.

The consolidated financial statements comprise the operations of the ACA and its wholly-owned subsidiaries. The preparation of these consolidated financial statements requires the use of management's estimates. The results for the quarter ended March 31, 2019, are not necessarily indicative of the results to be expected for the year ended December 31, 2019. Certain amounts in the prior period's financial statements have been reclassified to conform to current financial statement presentation.

## NOTE 2 — LOANS AND ALLOWANCE FOR LOAN LOSSES:

A summary of loans follows:

Loan Type	March 31,	December 31,
	2019	2018
	Amount	Amount
Production agriculture:		
Real estate mortgage	\$ 647,374,579	\$ 644,522,468
Production and intermediate term	57,193,750	57,117,423
Agribusiness:		
Loans to cooperatives	16,938,859	12,656,537
Processing and marketing	33,053,313	24,721,310
Farm-related business	22,027,852	15,110,352
Communication	2,498,526	2,498,464
Energy	706,048	724,499
Rural residential real estate	8,345,620	9,012,900
Total	<u>\$ 788,138,547</u>	<u>\$ 766,363,953</u>

The Association purchases or sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at March 31, 2019:

	Other Farm Credit Institutions		Non-Farm Credit Institutions		Total	
	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold	Participations Purchased	Participations Sold
	Real estate mortgage	\$ 1,826,498	\$ 20,604,063	\$ -	\$ -	\$ 1,826,498
Production and intermediate term	7,927,485	-	-	-	7,927,485	-
Agribusiness	31,507,599	28,799,750	-	-	31,507,599	28,799,750
Communication	2,498,526	-	-	-	2,498,526	-
Energy	706,049	-	-	-	706,049	-
Total	<u>\$ 44,466,157</u>	<u>\$ 49,403,813</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 44,466,157</u>	<u>\$ 49,403,813</u>

Nonperforming assets (including related accrued interest) and related credit quality statistics are as follows:

	March 31,	December 31,
	2019	2018
<b>Nonaccrual loans:</b>		
Real estate mortgage	\$ 2,686,882	\$ 3,421,393
Agribusiness	-	6,477
Rural residential real estate	192,089	203,473
Total nonaccrual loans	<u>2,878,971</u>	<u>3,631,343</u>
<b>Accruing restructured loans:</b>		
Real estate mortgage	3,772,748	3,299,450
Production and intermediate term	423,751	475,425
Rural residential real estate	30,936	32,672
Total accruing restructured loans	<u>4,227,435</u>	<u>3,807,547</u>
Total nonperforming loans	<u>7,106,406</u>	<u>7,438,890</u>
Total nonperforming assets	<u>\$ 7,106,406</u>	<u>\$ 7,438,890</u>

One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable – assets are expected to be fully collectible and represent the highest quality;
- Other assets especially mentioned (OAEM) – assets are currently collectible but exhibit some potential weakness;
- Substandard – assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan;
- Doubtful – assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable; and
- Loss – assets are considered uncollectible.

The following table shows loans and related accrued interest as a percentage of total loans and related accrued interest receivable by loan type as of:

	<b>March 31, 2019</b>	December 31, 2018
Real estate mortgage		
Acceptable	<b>98.2</b> %	98.2 %
OAEM	<b>1.1</b>	1.0
Substandard/doubtful	<b>0.7</b>	0.8
	<b>100.0</b>	100.0
Production and intermediate term		
Acceptable	<b>98.6</b>	99.9
OAEM	<b>1.4</b>	0.1
Substandard/doubtful	<b>-</b>	-
	<b>100.0</b>	100.0
Agribusiness		
Acceptable	<b>100.0</b>	97.0
OAEM	<b>-</b>	3.0
Substandard/doubtful	<b>-</b>	-
	<b>100.0</b>	100.0
Energy and water/waste water		
Acceptable	<b>69.2</b>	69.2
OAEM	<b>30.8</b>	30.8
Substandard/doubtful	<b>-</b>	-
	<b>100.0</b>	100.0
Communication		
Acceptable	<b>100.0</b>	100.0
OAEM	<b>-</b>	-
Substandard/doubtful	<b>-</b>	-
	<b>100.0</b>	100.0
Rural residential real estate		
Acceptable	<b>97.2</b>	97.6
OAEM	<b>0.5</b>	0.2
Substandard/doubtful	<b>2.3</b>	2.2
	<b>100.0</b>	100.0
Total loans		
Acceptable	<b>98.4</b>	98.4
OAEM	<b>1.0</b>	0.9
Substandard/doubtful	<b>0.6</b>	0.7
	<b>100.0</b> %	100.0 %

The following tables provide an age analysis of past due loans (including accrued interest) as of:

<u>March 31, 2019</u>	<u>30-89 Days Past Due</u>	<u>90 Days or More Past Due</u>	<u>Total Past Due</u>	<u>Not Past Due or Less Than 30 Days Past Due</u>	<u>Total Loans</u>	<u>Recorded Investment &gt;90 Days and Accruing</u>
Real estate mortgage	\$1,985,677	\$ -	\$1,985,677	\$ 652,577,616	\$ 654,563,293	\$ -
Production and intermediate term	289,551	-	289,551	57,975,015	58,264,566	-
Loans to cooperatives	-	-	-	17,268,462	17,268,462	-
Processing and marketing	-	-	-	33,174,365	33,174,365	-
Farm-related business	-	-	-	22,081,031	22,081,031	-
Communication	-	-	-	2,499,463	2,499,463	-
Energy	-	-	-	706,304	706,304	-
Rural residential real estate	-	-	-	8,373,409	8,373,409	-
<b>Total</b>	<b>\$2,275,228</b>	<b>\$ -</b>	<b>\$2,275,228</b>	<b>\$ 794,655,665</b>	<b>\$ 796,930,893</b>	<b>\$ -</b>

<u>December 31, 2018</u>	<u>30-89 Days Past Due</u>	<u>90 Days or More Past Due</u>	<u>Total Past Due</u>	<u>Not Past Due or Less Than 30 Days Past Due</u>	<u>Total Loans</u>	<u>Recorded Investment &gt;90 Days and Accruing</u>
Real estate mortgage	\$ 1,552,874	\$ 713,700	\$ 2,266,574	\$ 648,821,909	\$ 651,088,483	\$ -
Production and intermediate term	176,466	-	176,466	58,045,247	58,221,713	-
Loans to cooperatives	-	-	-	12,809,856	12,809,856	-
Processing and marketing	-	-	-	24,804,124	24,804,124	-
Farm-related business	-	-	-	15,166,072	15,166,072	-
Communication	-	-	-	2,498,779	2,498,779	-
Energy	-	-	-	724,590	724,590	-
Rural residential real estate	-	-	-	9,047,955	9,047,955	-
<b>Total</b>	<b>\$ 1,729,340</b>	<b>\$ 713,700</b>	<b>\$ 2,443,040</b>	<b>\$ 771,918,532</b>	<b>\$ 774,361,572</b>	<b>\$ -</b>

Note: The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges or acquisition costs, and may also reflect a previous direct write-down of the investment.

A restructuring of a debt constitutes a troubled debt restructuring if the creditor for economic or legal reasons related to the debtor's financial difficulties grants a concession to the debtor that it would not otherwise consider. Troubled debt restructurings are undertaken in order to improve the likelihood of recovery on the loan and may include, but are not limited to, forgiveness of principal or interest, interest rate reductions that are lower than the current market rate for new debt with similar risk, or significant term or payment extensions.

As of March 31, 2019, the total recorded investment of troubled debt restructured loans was \$5,865,727, including 1,638,291 classified as nonaccrual and \$4,227,436 classified as accrual, with specific allowance for loan losses of \$12,421. As of March 31, 2019, commitments to lend funds to borrowers whose loan terms have been modified in a troubled debt restructuring were \$0 at period end and \$0 at December 31, 2018.

The following tables present additional information regarding troubled debt restructurings, which includes both accrual and nonaccrual loans with troubled debt restructuring designation, that occurred during the three months ended March 31, 2019. The premodification outstanding recorded investment represents the recorded investment of the loans as of the quarter end prior to the restructuring. The postmodification outstanding recorded investment represents the recorded investment of the loans as of the quarter end the restructuring occurred. Loans formally restructured prior to January 1, 2019, were \$705,622.

<u>For the Three Months Ended March 31, 2019</u>	<u>Premodification Outstanding Recorded Investment</u>	<u>Postmodification Outstanding Recorded Investment</u>
Troubled debt restructurings:		
Real estate mortgage	\$ 878,858	\$ 871,782
<b>Total</b>	<b>\$ 878,858</b>	<b>\$ 871,782</b>
<u>For the Three Months Ended March 31, 2018</u>	<u>Premodification Outstanding Recorded Investment</u>	<u>Postmodification Outstanding Recorded Investment</u>
Troubled debt restructurings:		
Real estate mortgage	\$ 602,636	\$ 318,149
<b>Total</b>	<b>\$ 602,636</b>	<b>\$ 318,149</b>

In restructurings where principal is forgiven, the amount of the forgiveness is immediately charged off. In restructurings where accrued interest is forgiven, the interest is reversed (if current year interest) or charged off (if prior year interest). Charge-offs recorded at the modification date were \$0 for the quarter ending March 31, 2019.

The predominant form of concession granted for troubled debt restructuring includes rate reductions and term extensions. At times, these terms might be offset with incremental payments, collateral or new borrower guarantees, in which case the Association assesses all of the modified terms to determine if the overall modification qualifies as a troubled debt restructuring.

The following table presents information regarding loans that met the accounting criteria as a troubled debt restructuring and that occurred within the previous 12 months and for which there was a subsequent payment default during the period. A payment default is defined as a payment that is 30 days past due after the date the loan was restructured. There were no troubled debt restructurings that subsequently defaulted.

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table at:

	Loans Modified as TDRs		TDRs in Nonaccrual Status*	
	March 31, 2019	December 31, 2018	March 31, 2019	December 31, 2018
Real estate mortgage	\$ 1,577,404	\$ 5,402,092	\$ 1,069,953	\$ 2,102,643
Production and intermediate term	-	475,425	-	-
Farm-related business	-	6,477	-	6,477
Rural residential real estate	-	165,642	-	132,969
Total	\$ 1,577,404	\$ 6,049,636	\$ 1,069,953	\$ 2,242,089

\*represents the portion of loans modified as TDRs that are in nonaccrual status

Additional impaired loan information is as follows:

	March 31, 2019			December 31, 2018		
	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance	Recorded Investment	Unpaid Principal Balance <sup>a</sup>	Related Allowance
Impaired loans with a related allowance for credit losses:						
Real estate mortgage	\$ 774,974	\$ 827,104	\$ 82,432	\$ 566,092	\$ 566,092	\$ 44,460
Total	\$ 774,974	\$ 827,104	\$ 82,432	\$ 566,092	\$ 566,092	\$ 44,460
Impaired loans with no related allowance for credit losses:						
Real estate mortgage	\$5,751,569	\$ 5,855,274	\$ -	\$ 6,134,748	\$ 6,260,190	\$ -
Production and intermediate term	410,626	411,856	-	426,240	457,470	-
Farm-related business	-	3,842,511	-	6,477	3,930,699	-
Rural residential real estate	222,911	226,395	-	236,025	239,509	-
Total	\$6,385,106	\$10,336,036	\$ -	\$ 6,803,490	\$10,887,868	\$ -
Total impaired loans:						
Real estate mortgage	\$6,526,543	\$ 6,682,378	\$ 82,432	\$ 6,700,840	\$ 6,826,282	\$ 44,460
Production and intermediate term	410,626	411,856	-	426,240	457,470	-
Farm-related business	-	3,842,511	-	6,477	3,930,699	-
Rural residential real estate	222,911	226,395	-	236,025	239,509	-
Total	\$7,160,080	\$11,163,140	\$ 82,432	\$ 7,369,582	\$11,453,960	\$ 44,460

<sup>a</sup> Unpaid principal balance represents the recorded principal balance of the loan.

	For the Three Months Ended			
	March 31, 2019		March 31, 2018	
	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for credit losses:				
Real estate mortgage	\$ 628,471	\$ -	\$ 71,185	\$ 1,192
Farm-related business	-	-	255,870	-
Total	\$ 628,471	\$ -	\$ 327,055	\$ 1,192
Impaired loans with no related allowance for credit losses:				
Real estate mortgage	\$5,770,143	\$ 83,776	\$6,522,936	\$ 95,899
Production and intermediate term	436,162	5,425	544,366	6,709
Farm-related business	576	-	-	-
Rural residential real estate	228,398	349	405,850	1,756
Total	\$6,435,279	\$ 89,550	\$7,473,152	\$ 104,364
Total impaired loans:				
Real estate mortgage	\$6,398,614	\$ 83,776	\$6,594,121	\$ 97,091
Production and intermediate term	436,162	5,425	544,366	6,709
Farm-related business	576	-	255,870	-
Rural residential real estate	228,398	349	405,850	1,756
Total	\$7,063,750	\$ 89,550	\$7,800,207	\$ 105,556

A summary of changes in the allowance for loan losses and period end recorded investment in loans is as follows:

	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Lease Receivables	Total
<b>Allowance for Credit Losses:</b>								
Balance at December 31, 2018	\$ 4,048,807	\$ 574,458	\$ 291,205	\$ 218,031	\$ 2,306	\$ 98,381	\$ -	\$ 5,233,189
Recoveries	-	-	81,712	-	-	-	-	81,712
Provision for loan losses	177,777	(226,745)	200,551	(200,815)	8,911	(46,090)	-	(86,412)
Other	(1,055)	(7,809)	(5,266)	(186)	(151)	-	-	(14,468)
Balance at March 31, 2019	\$ 4,225,529	\$ 339,905	\$ 568,202	\$ 17,029	\$ 11,066	\$ 52,291	\$ -	\$ 5,214,021
Ending Balance:								
Individually evaluated for impairment	\$ 82,432	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 82,432
Collectively evaluated for impairment	4,143,097	339,905	568,202	17,029	11,066	52,291	-	5,131,589
Balance at March 31, 2019	\$ 4,225,529	\$ 339,905	\$ 568,202	\$ 17,029	\$ 11,066	\$ 52,291	\$ -	\$ 5,214,021
Balance at								
December 31, 2017	\$ 4,431,623	\$ 458,922	\$ 331,319	\$ 105,588	\$ 7,663	\$ 76,147	\$ 589	\$ 5,411,851
Charge-offs	(58,593)	(988)	-	-	-	-	-	(59,581)
Recoveries	-	-	-	10,208	-	-	-	10,208
Provision for loan losses	(26,588)	(26,111)	55,225	(269)	1,101	(2,204)	-	1,154
Other	3	126	68	3	6	-	-	206
Balance at March 31, 2018	\$ 4,346,445	\$ 431,949	\$ 386,612	\$ 115,530	\$ 8,770	\$ 73,943	\$ 589	\$ 5,363,838
Ending Balance:								
Individually evaluated for impairment	\$ 38,808	\$ -	\$ 104,680	\$ -	\$ -	\$ -	\$ -	\$ 143,488
Collectively evaluated for impairment	4,307,637	431,949	281,932	115,530	8,770	73,943	589	5,220,350
Balance at March 31, 2018	\$ 4,346,445	\$ 431,949	\$ 386,612	\$ 115,530	\$ 8,770	\$ 73,943	\$ 589	\$ 5,363,838



	Real Estate Mortgage	Production and Intermediate Term	Agribusiness	Communications	Energy and Water/Waste Water	Rural Residential Real Estate	Lease Receivables	Total
<b>Recorded Investments in Loans Outstanding:</b>								
Ending Balance at								
March 31, 2019	\$654,563,293	\$ 58,264,566	\$ 72,523,857	\$ 2,499,463	\$ 706,304	\$ 8,373,409	\$ -	\$796,930,893
Individually evaluated for impairment	\$ 775,665	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 775,665
Collectively evaluated for impairment	\$653,787,629	\$ 58,264,566	\$ 72,523,857	\$ 2,499,463	\$ 706,304	\$ 8,373,409	\$ -	\$796,155,229
Ending Balance at								
December 31, 2018	\$637,204,835	\$ 46,578,546	\$ 54,769,602	\$ 2,498,816	\$ 778,469	\$10,768,437	\$ -	\$752,598,705
Individually evaluated for impairment	\$ 7,534,647	\$ 550,030	\$ 247,136	\$ -	\$ -	\$ 399,067	\$ -	\$ 8,730,880
Collectively evaluated for impairment	\$629,670,188	\$ 46,028,516	\$ 54,522,466	\$ 2,498,816	\$ 778,469	\$10,369,370	\$ -	\$743,867,825

### NOTE 3 —LEASES:

Adoption of the leasing standard impacted our previously reported results as follows:

	Balance Sheet Classification	As of March 31, 2019	As Previously Reported December 31, 2018	Lease Standard Adjustment	As Restated January 1, 2019
Operating leases	Operating lease right-of-use asset	\$ 234,573	\$ 151,100	\$ 111,552	\$ 262,652
Total lease assets		\$ 234,573	\$ 151,100	\$ 111,552	\$ 262,652
Operating leases	Operating lease liabilities	\$ 234,573	\$ 151,100	\$ 111,552	\$ 262,652
Total lease liabilities		\$ 234,573	\$ 151,100	\$ 111,552	\$ 262,652

The components of lease expense were as follows:

	Classification	For the Three Months Ended March 31, 2019
Operating lease cost	Building	\$ 21,753
Operating lease cost	Postage/Copier	\$ 8,030
Net lease cost		\$ 29,783

Other information related to leases was as follows:

	For the Three Months Ended March 31, 2019
Cash paid for amounts included in the measurement of lease liabilities:	
Operating cash flows from operating leases	\$ 29,783

Lease term and discount rate are as follows:

	March 31, 2019
Weighted average remaining lease term in years	
Operating leases	3
Weighted average discount rate	
Operating leases	2.93%

Future minimum lease payments under non-cancellable leases as of March 31, 2019 were as follows:

	Operating Leases Building	Operating Leases Copiers/Postage	Total
2019 (excluding the three months ended 3/31/19)	\$ 62,260	\$ 24,955	\$ 87,215
2020	74,263	17,189	91,452
2021	48,013	8,011	56,024
2022	3,168	3,570	6,738
2023	-	1,131	1,131
Total lease payments	187,703	54,857	242,560
Less: interest	6,286	1,701	7,987
Total	\$ 181,417	\$ 53,156	\$ 234,574

The Association evaluates arrangements at inception to determine if it meets the criteria for a lease. Leases with an initial term of twelve months or less are not recorded on the balance sheet with lease expense recognized on a straight-line basis over the lease term. Operating leases are included in other assets for right-of-use assets and other liabilities for lease liabilities on the balance sheet.

ROU assets represent the Association's right to use an underlying asset for the lease term and lease liabilities represent the Association's obligation to make lease payments arising from the lease. Operating ROU assets and liabilities are recognized based on the present value of the lease payments over the lease term. The Association's lease terms may include options to extend or terminate the lease when it is reasonable certain that the Association will exercise that option. Lease expense for lease payments is recognized on a straight- line basis over the lease term.

#### NOTE 4 — CAPITAL:

The Association's board of directors has established a Capital Adequacy Plan (Plan) that includes the capital targets that are necessary to achieve the institution's capital adequacy goals as well as the minimum permanent capital standards. The Plan monitors projected dividends, equity retirements and other actions that may decrease the Association's permanent capital. In addition to factors that must be considered in meeting the minimum standards, the board of directors also monitors the following factors: capability of management; quality of operating policies, procedures and internal controls; quality and quantity of earnings; asset quality and the adequacy of the allowance for losses to absorb potential loss within the loan and lease portfolios; sufficiency of liquid funds; needs of an institution's customer base; and any other risk-oriented activities, such as funding and interest rate risk, potential obligations under joint and several liability, contingent and off-balance-sheet liabilities or other conditions warranting additional capital. At least quarterly, management reviews the Association's goals and objectives with the Board.

#### Regulatory Capitalization Requirements

Risk-adjusted:	Regulatory Minimums	Conservation Buffer	Total	As of March 31, 2019
Common equity tier 1 ratio	4.50%	2.50%	7.00%	17.22%
Tier 1 capital ratio	6.00%	2.50%	8.50%	17.22%
Total capital ratio	8.00%	2.50%	10.50%	17.89%
Permanent capital ratio	7.00%	0.00%	7.00%	17.34%
<hr/> Non-risk-adjusted:				
Tier 1 leverage ratio	4.00%	1.00%	5.00%	17.85%
UREE leverage ratio	1.50%	0.00%	1.50%	19.08%

(dollars in thousands)	Tier 1 leverage ratio	UREE leverage ratio
Numerator:		
Unallocated retained earnings	150,061,629	150,061,629
Common Cooperative Equities:		
Statutory minimum purchased borrower stock	2,687,987	-
Regulatory Adjustments and Deductions:		
Amount of allocated investments in other System institutions	(12,400,514)	-
	<u>140,349,102</u>	<u>150,061,629</u>
Denominator:		
Total Assets	799,041,959	799,041,959
Regulatory Adjustments and Deductions:		
Regulatory deductions included in tier 1 capital	(12,591,675)	(12,591,675)
	<u>786,450,284</u>	<u>786,450,284</u>

(dollars in thousands)	Common equity tier 1 ratio	Tier 1 capital ratio	Total capital ratio	Permanent capital ratio
Numerator:				
Unallocated retained earnings	150,061,629	150,061,629	150,061,629	150,061,629
Common Cooperative Equities:				
Statutory minimum purchased borrower stock	2,687,987	2,687,987	2,687,987	2,687,987
Allowance for loan losses and reserve for credit losses subject to certain limitations			5,426,927	
Regulatory Adjustments and Deductions:				
Amount of allocated investments in other System institutions	(12,400,514)	(12,400,514)	(12,400,514)	(12,400,514)
	<u>140,349,102</u>	<u>140,349,102</u>	<u>145,776,029</u>	<u>140,349,102</u>
Denominator:				
Risk-adjusted assets excluding allowance	827,283,774	827,283,774	827,283,774	827,283,774
Regulatory Adjustments and Deductions:				
Regulatory deductions included in total capital	(12,400,514)	(12,400,514)	(12,400,514)	(12,400,514)
Allowance for loan losses				(5,271,427)
	<u>814,883,260</u>	<u>814,883,260</u>	<u>814,883,260</u>	<u>809,611,833</u>

An additional component of equity is accumulated other comprehensive income, which is reported net of taxes, is as follows:

<b>Accum Other Comp Income (Loss)</b>			
	<u>Before Tax</u>	<u>Deferred Tax</u>	<u>Net of Tax</u>
<b>March 31, 2019</b>			
Nonpension postretirement benefits	\$ 3,281,950	\$ -	\$ 3,281,950
<b>Total</b>	<u>\$ 3,281,950</u>	<u>\$ -</u>	<u>\$ 3,281,950</u>
<b>March 31, 2018</b>			
Nonpension postretirement benefits	\$ 3,729,912	\$ -	\$ 3,729,912
<b>Total</b>	<u>\$ 3,729,912</u>	<u>\$ -</u>	<u>\$ 3,729,912</u>

The Association's accumulated other comprehensive income (loss) relates entirely to its nonpension other postretirement benefits. Amortization of prior service (credits) cost and of actuarial (gain) loss are reflected in "Salaries and employee benefits" in the Consolidated Statement of Comprehensive Income. The following table summarizes the changes in accumulated other comprehensive income (loss) for the three months ended ~~June 30~~ March 31:

	<u>2019</u>	<u>2018</u>
Accumulated other comprehensive income (loss) at January 1	\$ (455,516)	\$ (1,073,896)
Amortization of prior service (credit) costs included		
in salaries and employee benefits	8,627	(9,563)
Amortization of actuarial (gain) loss included		
in salaries and employee benefits	(7,544)	19,418
Other comprehensive income (loss), net of tax	1,083	9,855
Accumulated other comprehensive income at March 31	<u>\$ (454,433)</u>	<u>\$ (1,064,041)</u>

## NOTE 5 — INCOME TAXES:

Louisiana Land Bank, ACA conducts its business activities through two wholly-owned subsidiaries. Long-term mortgage lending activities are conducted through a wholly-owned FLCA subsidiary which is exempt from federal and state income tax. Short- and intermediate-term lending activities are conducted through a wholly-owned PCA subsidiary. The PCA subsidiary and the ACA holding company are subject to income tax. Louisiana Land Bank, ACA operates as a cooperative that qualifies for tax treatment under Subchapter T of the Internal Revenue Code. Accordingly, under specified conditions, Louisiana Land Bank, ACA can exclude from taxable income amounts distributed as qualified patronage dividends in the form of cash, stock or allocated retained earnings. Provisions for income taxes are made only on those taxable earnings that will not be distributed as qualified patronage dividends. Deferred taxes are recorded at the tax effect of all temporary differences based on the assumption that such temporary differences are retained by the institution and will therefore impact future tax payments. A valuation allowance is provided against deferred tax assets to the extent that it is more likely than not (more than 50 percent probability), based on management's estimate, that they will not be realized.

## NOTE 6 — FAIR VALUE MEASUREMENTS:

FASB guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 13 to the 2018 Annual Report to Stockholders for a more complete description.

Assets and liabilities measured at fair value on a nonrecurring basis for each of the fair value hierarchy values are summarized below:

<u>March 31, 2019</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Loans*	\$ -	\$ -	\$744,672	\$ 744,672
<u>December 31, 2018</u>	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	
Assets:				
Loans*	\$ -	\$ -	\$ 500,581	\$ 500,581

\*Represents the fair value of certain loans that were evaluated for impairment under authoritative guidance "Accounting by Creditors for Impairment of a Loan." The fair value was based upon the underlying collateral since these were collateral-dependent loans for which real estate is the collateral.

### Uncertainty of Fair Value Measurements

For recurring fair value measurements categorized within Level 3 of the fair value hierarchy, the significant unobservable inputs used in the fair value measurement of the mortgage-backed securities are prepayment rates, probability of default and loss severity in the event of default. Significant increases (decreases) in any of those inputs in isolation would have resulted in a significantly lower (higher) fair value measurement.

Generally, a change in the assumption used for the probability of default would have been accompanied by a directionally similar change in the assumption used for the loss severity and a directionally opposite change in the assumption used for prepayment rates.

Quoted market prices are generally not available for the instruments presented below. Accordingly, fair values are based on internal models that consider judgments regarding anticipated cash flows, future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates involve uncertainties and matters of judgment, and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

### Valuation Techniques

As more fully discussed in Note 13 to the 2018 Annual Report to Stockholders, authoritative guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following represent a brief summary of the valuation techniques used for the association's assets and liabilities. For a more complete description, see Notes to the 2018 Annual Report to Stockholders.

### *Standby Letters of Credit*

The fair value of letters of credit approximate the fees currently charged for similar agreements or the estimated cost to terminate or otherwise settle similar obligations.

### *Loans Evaluated for Impairment*

For certain loans evaluated for impairment under FASB impairment guidance, the fair value is based upon the underlying collateral since the loans are collateral-dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, but in many cases it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, a majority of these loans have fair value measurements that fall within Level 3 of the fair value hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. The fair value of these loans would fall under Level 2 of the hierarchy if the process uses independent appraisals and other market-based information.

### *Other Property Owned*

Other property owned is generally classified as Level 3 of the fair value hierarchy. The process for measuring the fair value of the other property owned involves the use of independent appraisals and other market-based information. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. As a result, these fair value measurements fall within Level 3 of the hierarchy.

### *Cash*

For cash, the carrying amount is a reasonable estimate of fair value.

### *Loans*

Fair value is estimated by discounting the expected future cash flows using the associations' current interest rates at which similar loans would be made to borrowers with similar credit risk. The discount rates are based on the associations' current loan origination rates as well as management's estimates of credit risk. Management has no basis to determine whether the fair values presented would be indicative of the value negotiated in an actual sale and could be less.

For purposes of estimating fair value of accruing loans, the loan portfolio is segregated into pools of loans with homogeneous characteristics. Expected future cash flows, primarily based on contractual terms, and interest rates reflecting appropriate credit risk are separately determined for each individual pool.

The fair value of loans in nonaccrual status that are current as to principal and interest is estimated as described above, with appropriately higher interest rates which reflect the uncertainty of continued cash flows. For collateral-dependent impaired loans, it is assumed that collection will result only from the disposition of the underlying collateral.

### *Commitments to Extend Credit*

The fair value of commitments is estimated using the fees currently charged for similar agreements, taking into account the remaining terms of the agreements and the creditworthiness of the counterparties. For fixed-rate loan commitments, estimated fair value also considers the difference between current levels of interest rates and the committed rates.

## **NOTE 7 — EMPLOYEE BENEFIT PLANS:**

The following table summarizes the components of net periodic benefit costs of nonpension other postretirement employee benefits for the three months ended March 31:

	Other Benefits	
	2019	2018
Service cost	\$ 14,498	\$ 19,636
Interest cost	37,967	36,466
Amortization of prior service (credits) costs	(7,544)	(9,564)
Amortization of net actuarial (gain) loss	8,628	19,418
Net periodic benefit cost	\$ 53,549	\$ 65,956

The Association's liability for the unfunded accumulated obligation for these benefits at March 31, 2019, was \$3,281,950 and is included in "Other Liabilities" in the balance sheet.

The components of net periodic benefit cost other than the service cost component are included in the line item "other components of net periodic postretirement benefit cost" in the income statement.

The structure of the district's defined benefit pension plan is characterized as multiemployer since the assets, liabilities and cost of the plan are not segregated or separately accounted for by participating employers (bank and associations). The Association recognizes its amortized annual contributions to the plan as an expense. The Association contributed \$331,236 during the year ended 2018 and expects to contribute \$372,504 to the district's defined benefit pension plan in 2019. As of March 31, 2019, \$93,126 of contributions have been made. The Association presently anticipates contributing an additional \$279,378 to fund the defined benefit pension plan in 2019.

**NOTE 8 — COMMITMENTS AND CONTINGENT LIABILITIES:**

The Association is involved in various legal proceedings in the normal course of business. In the opinion of legal counsel and management, there are no legal proceedings at this time that are likely to materially affect the Association.

**NOTE 9 — SUBSEQUENT EVENTS:**

The Association has evaluated subsequent events through May 8, 2019 which is the date the financial statements were issued. There are no other significant events requiring disclosure as of May 8, 2019.